



VI. Inward Mission

for Wine and Food Buyers

FACE-TO-FACE MEETINGS

& Producer Company Visits

SPAIN
LA RIOJA

February 28th and March 1st 2018



federación
de empresarios
de la rioja



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Alberto de Miguel S.A. - Conservas Emperatriz

Organisation Name

Country	Spain
City	Autol
Street	Ctra. LR 115 - km 35
Website	www.conservasemperatriz.com
Organisation Type	Producer



Person

Name	Bernardo Zarallo
Email	bernardo@conservasemperatriz.com
Job Position	Sales Manager



Organisation Details

Conervas Emperatriz is a canned seafood and canned vegetables producer company. We produce almost the 90% of the products we sell in our new and modern facilities built up in 2006 and although it's a family business, we employ more than 70 people in our factory located in Autol where we set up the company more than 50 years ago.

We have two different producing areas: seafood, vegetables and ready meals, and we manufacture them in jars, cans, tins or trays; though we are specialized in jars and trays.

Regarding to seafood, we produce tuna, white tuna, salmon, cod, sardines, white tuna belly, surimi, mackarel or swordfish...

Regarding to vegetables, we produce cultivated and wild mushrooms, mushroom salads, peppers, artichokes, asparagus, tomato, legumes, pickles...

All of them in brine, in olive oil, extra virgin olive oil, spices, sunflower oil and much more since we adapt to our customers needs.

Organic products are also produced in our factory as well as MSC (sustainable fishery) ones and kosher.

FDA register for U.S.A.

www.conservasemperatriz.com

Areas of Activity

FOOD

- Other
- Ready meal
- Tinned vegetables
- Organic products

Cooperation Profiles

Producer company: Canned seafood, canned vegetables and ready meals

Conervas Emperatriz is a canned seafood and canned vegetables producer company. We produce almost the 90% of the products we sell in our new and modern facilities built up in 2006 and although it's a family business, we employ more than 70 people in our factory located in Autol where we set up the company more than 50 years ago. We have two different producing areas: seafood, vegetables and ready meals, and we manufacture them in jars, cans, tins or trays; though we are specialized in jars and trays. Regarding to seafood, we produce tuna, white tuna, salmon,

cod, sardines, white tuna belly, surimi, mackarel or swordfish... Regarding to vegetables, we produce cultivated and wild mushrooms, mushroom salads, peppers, artichokes, asparagus, tomato, legumes, pickles... All of them in brine, in olive oil, extra virgin olive oil, spices, sunflower oil and much more since we adapt to our customers needs. Organic products are also produced in our factory as well as MSC (sustainable fishery) ones and kosher.

Almazara Ecologica de La Rioja. S.L.

Organisation Name

Country	Spain
City	ALFARO
Street	Carretera de Grávalos, km. 19
Website	www.isul.es
Organisation Type	Producer



Person

Name	Jesús CATALÁN
Email	almazara@fer.es
Job Position	Owner



Organisation Details

- We are a **family** business with three brothers.
- We manufacture **only one type of olive oil**: organic and extra virgin olive oil. The extract of the olive fruit.
- We are an olive oil company with an **own olive grove**, which is located in Alfaro (La Rioja).
- We are an olive oil company with our **own olive oil mill**.
- Cultivation and the production are performed **organically** without any residues, which are harmful for your health.
- The cleaning process is carried out **immediately** after collecting the olive fruits.
- The olive oil is extracted under **low temperatures**.
- No filtering. **Natural decantation**.
- When producing olive oil we prefer to focus more on **quality** than on quantity.
- **Natural Cosmetics ISUL**. Made with our organic extra virgin olive oil, not contain parabens, mineral oils, synthetic perfumes or dyes. Totally natural.

Certification:

Organic Farming

D.O.P. Aceite de La Rioja.

Areas of Activity

FOOD

- Organic products
- Olive Oil

Cooperation Profiles

Producer company: Organic Extra Virgin Olive Oil - Organic Farming and D.O.P. Aceite de La Rioja

We are specialized in the growing and elaboration of Organic Extra Virgin Olive Oil. Almazara Ecológica de La Rioja is a family owned business managed by three brothers in their own olive grove and olive oil mill. Natural Cosmetics ISUL. Made with our organic extra virgin olive oil, not contain parabens, mineral oils, synthetic perfumes or dyes. Totally natural. Organic Farming and D.O.P. Aceite de La Rioja

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

We are focused and specialized on develop only one kind of olive oil: organic extra virgin olive oil. We gather in our oil three characteristics that make it irreplaceable for healthy and palatable food: Extra virgin: with all benefits for

health. Tasting: I've attached latest awards. Organic: Total absence of residues that can be potentially harmful to health. We offer superior quality, in taste and analytics. Our olive oil is targeted toward the specialized gourmet shop and/or organic food trade.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

ARLUY S.L.U.

Organisation Name

Country	Spain
City	Arrubal
Street	AVDA. DE CAMEROS 178
Website	www.arluy.com
Organisation Type	Producer



Person

Name	Javier Adan
Email	export@arluy.com
Job Position	Export Manager



Organisation Details

Arluy is one of the major biscuits manufacturers in Spain, being present in more than 80 countries worldwide. We produce sandwich biscuits, chocolate coated and tablet biscuits, plain biscuits, sugarfree, kids biscuits under licenses like Pokemon, The Simpsons, Superwings, etc...

We produce also private labels for some of the biggest retailers in the world: Carrefour, Walmart, Mercadona, COOP, Migros, etc...

We are IFS and BRC certified.

Areas of Activity

FOOD

- Confectionary, biscuit, pastry

Cooperation Profiles

Producer company: ARLUY SLU

Arluy is one of the major biscuits manufacturers in Spain, being present in more than 80 countries worldwide. We produce sandwich biscuits, chocolate coated and tablet biscuits, plain biscuits, sugarfree, kids biscuits under licenses like Pokemon, The Simpsons, Superwings, etc...

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Our main strengths, that makes us different to the local competitors in every market, is the big range of kids products under licenses like Pokemon, The Simpsons, Superwings, etc... making us one of the biggest producers of kids licensed biscuits in the world. Also, we have a new range of healthy biscuits (Sugarfree, Quinoa, Low Fats...) in an innovative tetrapack packaging, which is being very successful in the markets where we are introducing it. Moreover, we produce private labels for some of the biggest retailers in the world: Carrefour, Walmart, Mercadona, COOP, Migros, etc... We are IFS and BRC certified.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

50 million

Arriezu Vineyards

Organisation Name

Country	Spain
City	San Adrián
Street	Santa Gema 28
Website	www.arriezuvineyards.com
Organisation Type	Producer



Person

Name	José Félix Arriezu
Email	info@arriezuvineyards.com
Job Position	ceo



Organisation Details

At Arriezu Vineyards we focus on making high quality wine without overlooking our compromise with the earth and the environment in which our grapes grow.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Spanish Organic wines from D.O.C. Rioja and D.O.Rueda

At Arriezu Vineyards we focus on making high quality wine without overlooking our compromise with the earth and the environment in which our grapes grow. Fresh, fruitful & authentic wines.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

J.F. Arriezu 2016 E de Esperanza 2015 Bloralix 2016 J.F. Arriezu 2015

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

.

BODEGA DEL MONGE-GARBATI, S.C.

Organisation Name

Country	Spain
City	San Vicente de la Sonsierra
Street	Ctra. Rivas de Tereso, s/n
Website	www.vinaane.com
Organisation Type	Producer

Person

Name	Eduardo Monge Aparicio
Email	bodegamg@yahoo.es
Job Position	Owner



Organisation Details

Bodega del Monge-Garbatí is a small, family owned winery located at the foothill of Mount Toloño, in the Sierra Cantabria in San Vicente de la Sonsierra. We elaborate modern and innovative wines, signature wines, gained from an exhaustive selection of grapes both in the vineyards and in the cellar.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: D.O.Ca. Rioja Wine

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

We produce 4 wines: VIÑA ANE CENTENARIA 2016 White, barrel fermentation, elaborated with 9 grape varieties from ancient vines (116 years) and other vineyards VIÑA ANE AUTOR 2014 Elaborated from grapes of all our vineyards, modern, fruity and very balanced wine. 100% Tempranillo VIÑA ANE SELECCIÓN 2014 Elaborated from grapes of two vineyards on the high hillside. 100% Tempranillo EL LABERINTO DE VIÑA ANE 2014 Unique and exclusive wine elaborated from grapes of extraordinary vines with concentrated and small grapes and best quality barrels. Completely different to the rest, only 900 bottles produced. 100% Tempranillo.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

.

Bodega Nuestra Señora de Vico/ Conservas Virto

Organisation Name

Country	Spain
City	Arnedo/ Calahorra
Street	Parcela 80, P.I. El Raposal/ Crt. Murillo
Website	www.bodegavico.com / www.saborderioja.com
Organisation Type	Producer



www.bodegavico.com
#seguimosavanzando

Person

Name	Silvia Sáenz
Email	silvia@spanishgourmettrading.com
Job Position	Export Manager



Organisation Details

Through *Spanish Gourmet Trading* both companies, the Winery **Bodega Nuestra Señora de Vico** and the producer of tinned vegetables, premium marmelades and creams **Conservas Virto**, join their efforts to develop the international markets and guarantee their clients an effective, fast and competitive service.

Bodega **Nuestra Señora de Vico S.Coop.** was founded in 1957 by a group of winemakers from Arnedo and its surrounding area.

This cooperative winery has built up wide experience and expertise in the winemaking, ageing and selling process of Rioja wines and has now more than 400 members. Its modern and efficient facilities are adapted to the new winemaking techniques and the most demanding tastes.

We make wines with grapes produced in valleys and hills designated as Biosphere Reserve by UNESCO in 2003, located in the Iberian Mountain Range, which has a perfect microclimate for grape-growing.

These are the brands that we sell and that best represent the winery's philosophy:

- **Cantoblanco**
- **Ciencuevas:** Bacchus Plata to our Crianza 2012. Under this brand we produce too our **Organic Wine**. Reserva 2010 Tempranillo de Oro 2016. Crianza 2012 Tempranillo de Plata 2016.
- **Mocete:** Maceration Carbonique strongly awarded: Best Young Rioja Wine Concurso de Cosecheros de la Rioja 2014/ 2015. Baco de Oro 2015. Tempranillo de Oro 2016.

Conservas Virto

In 1955, the Virto family began its journey in the world of canned vegetables in a small warehouse where they were at the time working as distributors of these preserves.

They eventually gained experience in this industry and after 20 years in 1975, Basilio Virto decided to make their own canned vegetables.

He then founded **Conservas Virto**, specializing in products such as artichokes, green beans and peaches, ensuring that the products offered met the quality and natural flavor requested by their customers.

In 1977 we incorporated a new generation, moved to our current location and gradually developed the wide range of products we can enjoy today.

Since then, with a third generation in the business, Conservas Virto has remained a family business while maintaining the taste of handmade, natural preserves that characterizes us.

Nowadays we have developed a new brand: **V Selección**. Under this brand we produce our premium vegetables, creams and marmelades.

Our last innovation are the organic canned vegetables.

Areas of Activity

FOOD

- Other
- Tinned vegetables
- Organic products

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Products offered: Rioja Wine -young, crianza, reserva, garnacha, maceration carbonique, organic- and canned vegetables -artichokes, peas, pears, mixed pickles, vegetable marmelades, creams, organics...-

Rioja Wine: young red, white and rosé: brands CANTOBLANCO and CIENCUEVAS Reserva, Crianza, Organic, Garnacha: brands CIENCUEVAS maceration Carbonique: brand MOCETE. Very awarded. Very suitable for Gastronomy. Best Value for money. CONSERVAS VIRTO: a wide range of products, canned vegetables and fruits under brand SABOR DE RIOJA: http://www.saborderioja.com/lang-en/4_sabor-de-rioja premium vegetables, marmelades and creams:

http://www.saborderioja.com/lang-en/5_vseleccion

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BODEGA NUESTRA SEÑORA DE VICO: Rioja Wine -young, crianza, reserva, maceration carbonique, organic,...- located in a UNESCO Biosphere Reservoir. Reserva 2010 Award Tempranillo de Oro 2016, Mocete Award Tempranillo de Oro 2016, Crianza 2012 Award Tempranillo de Plata 2016, 91 Falstaff points. CONSERVAS VIRTO: canned vegetables -artichokes, peas, pears, mixed pickles, vegetable marmelades, creams, organics...-. High range of products and capacities, high quality products with the best value for money.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

3.000.000

BODEGA SEÑORIO DE LAS VIÑAS S.L,

Organisation Name

Country	Spain
City	LASRENA - LAGUARDIA
Street	MAYOR S/N
Website	www.senoriodelasvinas.com
Organisation Type	Producer



Señorío de las Viñas

Person

Name	ERIKA VITERI LOPEZ DE AGUILERA
Email	bodega@senoriodelasvinas.com
Job Position	wine maquer



Organisation Details

BODEGA SEÑORIO DE LAS VIÑAS.SL.

From ends of XIX century, four generations of the Viteri's family have devoted themselves to cultivate the grapevine in the Rioja Alavesa Area. The Vineyards of this family winery have a middle age of 60 years and spread over the regions of Laserna and Laguardia, achieving, year after year limited yields and ideal ripeness that produce grapes of balanced composition and wines with a very expressive character.

The vines are cultivated in a number of parcels, all under four hectares in extension and all very close to our winery location. This has made our wines have complex structure and personality derived from the terroir of these parcels for generations. Our wines have been exported during the last three years and have received international recognition and awards.

Using the most advanced technology in a modern winery in the centre of Laserna, we make about 250.000 litres of wine, most of which is red plus a small amount of white and rose.

The racemes are harvested by hand, in the traditional vintage baskets of 20 kg capacity avoiding the deterioration of the grape assuring it arrives at the winery in ideal conditions without problems of oxidation.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: D.O.RIOJA

DESCRIPCION DE LOS PRODUCTOS

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

CERTIFICADOS Y PREMIOS ESTAMOS ABIERTOS A TODOS LOS MERCADOS

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

362000

Bodegas Altanza, S.A.

Organisation Name

Country	Spain
City	Fuenmayor
Street	Ctra. Na. 232, km 419.5
Website	www.bodegasaltanza.com
Organisation Type	Producer



BODEGAS
ALTANZA

Person

Name	Alberto Anoz
Email	alberto@bodegasaltanza.com
Job Position	Area Export Manager



Organisation Details

Inspiration exists, but it has to find you working"...

These well-known words, attributed to Picasso, aptly encapsulate the **Altanza spirit**. In our estate, the 160 ha vineyard and 50 ha olive grove are carefully managed throughout the year. Grapes from each terroir in the vineyard are destined to a wine of our range, according to their character. Thanks to our state-of-the-art facilities and nine French-oak vats, we are able to ensure refined and personalized winemaking. For ageing, we prefer French-oak barrels, always striving for an elegant, complex bouquet where fruit and oak aromas blend smoothly. Our wines symbolize the loyalty inspired by Rioja's rich winemaking tradition, but also the loyalty due to the current and more demanding consumer.

Founded in 1998 as synonym of quality and balance, dedicated mainly to top reserva wines, Bodegas Altanza is a winery that emerges being distinguished for its identity, passion, the know-how and creativity producing great wines like the **Collection of Spanish Artists**. From the very beginning we did not want to be only another winery offering beautiful labels; we wanted to offer more than that. For example selecting only the most representative Spanish Artists for our luxury collection (Miró - Dalí - Gaudí - Goya - Sorolla), though it took time and effort to get the permission.

The young team of Bodegas Altanza has been working hard since the beginning getting to be the first reference of Spanish wine selling in China, and exporting more than 50% nowadays. We are a winery characterised by having a nostalgic but selective traditional component and we are a winery that characterises by having adapted to new times (English critics call it *new wave riojas*) investing in technology and offering elegant wines, aged mainly in French oak. Our wines remain nonetheless easy to drink and food-friendly, something that has given Rioja its reputation as a world wine region. Offering quality wines and by drinking **LEALTANZA** (name which actually comes from old Spanish and means LOYALTY) we are also introducing our clients into the magical word of wine, transmitting them our passion for the wine making, for our land, for our illusion, for our Tempranillo, for our culture, for our food, for our music, for our favourite sport, for our fiesta...

Areas of Activity

WINE

- D.O.Ca. Rioja wine

OTHER BEVERAGES

- Liquors, other

FOOD

- Organic products
- Olive Oil

Cooperation Profiles

Producer company: Bodegas Altanza, S.A.

"Inspiration exists, but it has to find you working" ... These well-known words, attributed to Picasso, aptly encapsulate the Altanza spirit. In our estate, the 160 ha vineyard and 50 ha olive grove are carefully managed throughout the year. Grapes from each terroir in the vineyard are destined to a wine of our range, according to their character. Thanks to our state-of-the-art facilities and nine French-oak vats, we are able to ensure refined and personalized wine-making. For ageing, we prefer French-oak barrels, always striving for an elegant, complex bouquet where fruit and oak aromas blend smoothly. Our wines symbolize the loyalty inspired by Rioja's rich winemaking tradition, but also the loyalty due to the current and more demanding consumer. Founded in 1998 as synonym of quality and balance, dedicated mainly to top reserva wines, Bodegas Altanza is a winery that emerges being distinguished for its identity, passion, the know-how and creativity producing great wines like the Collection of Spanish Artists. From the very beginning we did not want to be only another winery offering beautiful labels; we wanted to offer more than that. For example selecting only the most representative Spanish Artists for our luxury collection (Miró - Dalí - Gaudí - Goya - Sorolla), though it took time and effort to get the permission. The young team of Bodegas Altanza has been working hard since the beginning getting to be the first reference of Spanish wine selling in China, and exporting more than 50% nowadays. We are a winery characterised by having a nostalgic but selective traditional component and we are a winery that characterises by having adapted to new times (English critics call it new wave riojas) investing in technology and offering elegant wines, aged mainly in French oak. Our wines remain nonetheless easy to drink and food-friendly, something that has given Rioja its reputation as a world wine region. Offering quality wines and by drinking LEALTANZA (name which actually comes from old Spanish and means LOYALTY) we are also introducing our clients into the magical world of wine, transmitting them our passion for the wine making, for our land, for our illusion, for our Tempranillo, for our culture, for our food, for our music, for our favourite sport, for our fiesta...

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Young experienced team in export (sales and logistic sector); close contact with the clients. Large variety of products: Wine DOCa. Rioja, Jerez Wines, Brandy, Organic Olive Oil. Since Bodegas Altanza launched Lealtanza Reserva 1998, its first wine, in the spring of 2002: ? The winery has successfully introduced its wines in over 40 countries; ? Bodegas Altanza has built a reputation of consistent quality at a fair price ? Lealtanza wines have received the recognition of the most influent wine critics in the international spectrum (Robert Parker, Stephen Tanzer, James Suckling etc); our wines have obtained awards at the main international competitions as Mundusvini, Berliner Wine Trophy, Decanter Awards, Concours Mondial de Bruxelles.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

5.500.000

BODEGAS ALVIA

Organisation Name

Country	Spain
City	VENTOSA
Street	CAMINO DE VENTOSA S/N
Website	www.bodegasalvia.es
Organisation Type	Producer



ALVIA
BODEGAS

Person

Name	SILVIA ZABALO
Email	silvia@bodegasalvia.es
Job Position	EXPORT MANAGER



Organisation Details

Bodegas Alvia is located in La Rioja Alta, on the pilgrim road to Santiago de Compostela. Our brands, Livius and Mileto, are made from centenary and old vines respectively, harvested by hand in 15 Kg plastic boxes and aged in high quality French, American and Hungarian oak barrels. Artisan elaboration methods and new barrels transform the grapes into elegant and excellent wine, full of nuances which surprises the consumer pleasantly.

LIVIUS-Premium Artisan wine.

LIVIUS TEMPRANILLO 100%: 93 POINTS WINE ENTHUSIAST, GOLD MEDAL TEMPRANILLOS AL MUNDO 2016, GOLD MEDAL MUNDUSVINI 2016

LIVIUS GARNACHA 100%: 94 POINTS JOHN GILMAN 2016, GOLD MEDAL SÉLECTIONS MONDIALES DES VINS, CANADA

LIVIUS GRACIANO 100%: GOLD MEDAL WSWA LAS VEGAS, 93 POINTS WINE ENTHUSIAST, GOLD MEDAL BERLINER WEIN TROPHY, 93 POINTS JOHN GILMAN 2016

LIVIUS WHITE FERMENTED IN CASK: 93 POINTS JOHN GILMAN 2016, 90 POINTS JAMES SUCKLING 2017

LIVIUS ROSÉ FERMENTED IN CASK

MILETO-Classic Rioja

MILETO WHITE

MILETO YOUNG

MILETO CRIANZA: GOLD MEDAL BERLINER WEIN TROPHY, SILVER MEDAL MUNDUSVINI

MILETO RESERVA: GREAT GOLD MEDAL BERLINER WEIN TROPHY, 91 PUNTOS DECANTER 2017, 93 POINTS JAMES SUCKLING 2017, DOUBLE GOLD MEDAL WSWA LAS VEGAS 2016

MILETO EDICIÓN LIMITADA: GOLD MEDAL BACCHUS 2017, 92 POINTS JAMES SUCKLING 2017

CENTENNIAL-MAGNUM

From centenary vineyards, perfect Tempranillo expression only in 1,5 litres. Limited production. GOLD MEDAL MUNDUSVINI 2017

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: BODEGAS ALVIA

The winery is located in Rioja Alta on the pilgrim road to Santiago de Compostela. Our brands, Livius and Mileto are made from centenary and old vines respectively, harvested by hand in 15 Kg plastic boxes and aged in high quality French, American and Hungarian oak barrels. Artisan elaboration methods and new barrels transform the grapes into elegant and excellent wine, full of nuances which surprises the consumer pleasantly.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

The wines we make are very personal, totally different from each other and have been awarded internationally. MILETO RANGE- Classic Rioja Style. Elegant and perfect for everyday MILETO YOUNG MILETO WHITE MILETO CRIANZA (Gold medal Berliner Wein Trophy 2015, Silver Medal Mundusvini 2016) MILETO RESERVA (Great Gold medal Berliner Wein Trophy, Double Gold Medal WSWA 2016, 91 Points Decanter 2017, 93 Points James Suckling 2017) MILETO LIMITED EDITION (Gold Medal Mundusvini, Gold Medal Bacchus 2017) LIVIUS RANGE- HANDCRAFTED MONOVARIETAL WINES MADE FROM CENTENARY VINEYARDS LIVIUS TEMPRANILLO 100% (93 Points Wine Enthusiast 2017, Gold Medal Tempranillos al mundo 2016, Gold Medal Mundusvini 2016, Gold Medal Berliner Wein Trophy) LIVIUS GARNACHA 100% (94 Points John Gilman 2016, Gold medal Sélections Mondiales des Vins in Canada) LIVIUS GRACIANO 100% (93 Points John Gilman 2016, Gold medal WSWA 2016, 93 points Wine Enthusiast 2015, Gold medal Berliner Wein Trophy) LIVIUS WHITE FERMENTED IN CASK (93 Points John Gilman 2016, 92 points Tim Atkin 2016, 90 Points James Suckling) LIVIUS ROSÉ FERMENTED IN CASK (90 points Tim Atkin 2016) We are focus on export and our international customers are very happy with quality and service. We are looking for importers/distributors in Horeca sector. We are interested in all countries, mainly Central Europe, Asian countries and USA.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

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BODEGAS AMEZOLA DE LA MORA

Organisation Name

Country	Spain
City	TORREMONTALBO
Street	PARAJE DE VIÑA VIEJA, S/N
Website	www.bodegasamezola.es
Organisation Type	Producer

Person

Name	JOSE-FELIX ALVAREZ
Email	export@bodegasamezola.es
Job Position	SALES MANAGER

Organisation Details

Bodegas Amezola

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: CHATEAU-LIKE BODEGA IN THE HEART OF THE RIOJA ALTA

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

QUALITY RIOJA WINES

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

900000

Bodegas Castillo de Mendoza

Organisation Name

Country	Spain
City	San Vicente de la Sonsierra
Street	Paraje de San Juan s/n
Website	www.castillodemendoza.com
Organisation Type	Producer



castillo de mendoza
bodegas y viñedos

Person

Name	Irene Burgoa
Email	comercial@castillodemendoza.com
Job Position	Export manager



Organisation Details

Bodegas Castillo de Mendoza is a family winery, with 40 Has of vineyard organic certified, located in San Vicente de la Sonsierra, La Rioja Alta, and worldwide known for the extraordinary quality of its wines as well as its old vine growing tradition. The winery produces about 120000 bottles of quality wines.

The establishment of Castillo de Mendoza winery dates back to 1994, when the Mendoza family, descendants of several generations of wine growers, decided to resume the family tradition and thus fulfill one of their dreams: opening their own winery. An old distillery of the 17th century restored and fitted out for its new use, will receive the winery's first years of life.

With the time, the eagerness to get the best quality for the elaboration and ageing of its wines makes the family build a new winery in the well known Paraje de San Juan, by an old windmill, at the foot of the medieval castle and surrounded by their own vineyards.

Equipped with the best and latest technology, the new winery, of 2800m2, combines modern facilities with an underground wine cellar dug in bare rock following the old tradition of this emblematic Riojan region.

These are our wines, three of them are organic ones:

- Noralba Blanco Organic Fermentado en Barrica 2017 - 90%Viura/10%Malvasía
- Vitarán Tinto crianza 2015 - 12 months in oak - 100%Tempranillo
- Noralba Tinto crianza organic 2015 - 18 months in oak - 80%Tempranillo/20%Graciano
- Castillo de Mendoza Reserva 2010 - 24 months in oak - 100%Tempranillo
- Castillo de Mendoza Autor organic 2015 - 24 months in oak - 100%Tempranillo
- Evento de Castillo de Mendoza Autor 2004 - More than 20 months in oak - 100%Tempranillo (91+ Parker Points)

Areas of Activity

WINE

- D.O.Ca. Rioja wine

FOOD

- Organic products

Cooperation Profiles

Producer company: [Noralba Blanco Organic Fermentado en Barrica 2017](#), [Vitarán Tinto crianza 2015](#), [Noralba Tinto crianza organic 2015](#), [Castillo de Mendoza Reserva 2010](#), [Castillo de Mendoza Autor organic 2015](#) and [Evento de Castillo de Mendoza Autor 2004 \(91+ Parker Points\)](#)

Bodegas Castillo de Mendoza is a family winery, with 40 Has of vineyard organic certified, located in San Vicente de la Sonsierra (La Rioja). The winery produces about 120000 bottles of quality wines. These are our wines: - Noralba Blanco Organic Fermentado en Barrica 2017 - 90%Viura/10%Malvasía - Vitarán Tinto crianza 2015 - 12 months in oak - 100%Tempranillo - Noralba Tinto crianza organic 2015 - 18 months in oak - 80%Tempranillo/20%Graciano - Castillo de Mendoza Reserva 2010 24 months in oak - 100%Tempranillo - Castillo de Mendoza Autor organic 2015- 20 months in

oak - 100%Tempranillo - Evento de Castillo de Mendoza Autor 2004 - More than 20 months in oak - 100%Tempranillo (91+ Parker Points)

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

We have enough experience working in international markets and we are looking for mainly on trade imports. We are interested in countries of Europe, USA and Asia, as you propose in your documents. These are some of the awards obtained during the years 2015-2017:

- Ecovino International Awards 2017 Castillo de Mendoza Autor 2015 – Gran Ecovino de Oro Noralba Blanco Fermentado en Barrica 2016 – Ecoracimo de Plata
- Concours International des Vins Biologiques AMPHORE Castillo de Mendoza Autor 2015 – Gold Medal
- Challenge International du Vin - Burdeos Castillo de Mendoza Autor 2015 – Gold Medal
- Ecoracimos International Awards 2017 Castillo de Mendoza Autor 2015 – Ecoracimo de Oro Noralba Crianza 2014 – Ecoracimo de Oro Noralba Blanco Fermentado en Barrica 2016 – Ecoracimo de Oro
- Decanter World Wine Awards 2017 Castillo de Mendoza Reserva 2010 – Bronze Medal Noralba Crianza 2014 – Bronze Medal Noralba Blanco Fermentado en Barrica 2016 – Bronze Medal
- Berliner Wine Trophy - Germany Castillo de Mendoza Autor 2013 – Silver Medal
- Decanter World Wine Awards 2016 Noralba Crianza 2013 – Silver Medal
- Ecoracimos International Awards 2016 – Spain Castillo de Mendoza Autor 2013 – Ecoracimo de Plata
- Ecovino International Awards 2016 – Spain Noralba Crianza 2013 – Ecovino de Plata
- Asia Wine Trophy - Asia Noralba Crianza 2013 – Gold Medal
- Challenge Millésime Bio 2016 – France Castillo de Mendoza Autor 2013 – Gold Medal Noralba Crianza 2013 – Bronze Medal
- Premios Palacio - Feria del Vino y Alimentación Mediterránea 2015 – Spain Castillo de Mendoza Reserva 2008 – Gold Medal
- Ecovino 2015 – Spain Noralba Crianza 2012 – Ecovino de Oro
- Concours Mondial Bruxelles 2015 Castillo de Mendoza Autor 2012 – Grand Gold Medal Noralba Crianza 2012 – Gold Medal
- Decanter World Wine Awards 2015 Castillo de Mendoza Autor 2012 – Bronze Medal Noralba Crianza 2012 – Bronze Medal

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

400000

BODEGAS CASTILLO DE SAJAZARRA

Organisation Name

Country	Spain
City	SAJAZARRA
Street	RIO S/N
Website	www.castillodesajazarra.com
Organisation Type	Producer



Person

Name	ALVARO RUANES
Email	alvaro@castillodesajazarra.com
Job Position	DIRECTOR



Organisation Details

Bodegas Castillo de Sajazarra began in 1973 with the purchase of the castle by the Libano family and its recovery as a place for the elaboration and aging of wines that it had had in the past. The current building in the castle gardens creates an environment of unique beauty, together with the surrounding vineyard, forming an authentic "chateau". Currently there are almost 50 hectares of own vineyards in production (mainly tempranillo, but also graciano and garnacha) in the most extreme area of Rioja Alta, which gives our wines a day in the Atlantic character. The soils are calcareous and very poor clay, so the average productions range between 4,000 and 6,000 kilos per hectare. To get to achieve a perfect political maturity, expect a harvest very late, finish doing during the month of November. All the wines that we obtain in the elaboration after the American and French oak barrels, between 18 and 30 months, depended on the final product to be obtained. Apart from our Rioja reds we also produce a white and a rosé within the Denomination of Origin Alella, the names of the vineyards that we have in the place known as "Bell-Lloc" (beautiful place) located in the Catalan municipality of La Roca del Vallés.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Crianza and Reserva Red Wines / White and Rosé Young Wines

Bodegas Castillo de Sajazarra is a small winery located in Rioja Alta. We grow about fifty hectares and make wines only from our own grapes. We produce about 200.000 litres each year, only of "crianza" and "reserva" wines. These are our brands: - Solar de Libano Crianza and Solar de Libano Reserva, both of them in a classic style, with a long ageing in American barrels - Castillo de Sajazarra Reserva, typical but with modern aspects (more body and fruit, French oak) - Digma Reserva, made only in exceptional years in a modern style We have also a white and a rosé wine called Invita produced from our vineyards in Catalonia.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

We produce kosher wines. We look for small importers selling to Horeca. We are selling in several parts of the world: Switzerland, USA, China, Japan and EU (Belgium, The Netherlands, Germany, Poland, Sweden, Austria) but we are looking for new ones in these countries or in others. We have sometimes sold in Canada (through SAQ and LCBO) and we already have an agent sending the wines to different tenders.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

860000,00

Bodegas Covila

Organisation Name

Country	Spain
City	Lapuebla de Labarca
Street	Avda. Soto,26
Website	www.covila.es
Organisation Type	Producer



Person

Name	Diana Serrano
Email	exportacion@covila.es
Job Position	Export Manager



Organisation Details

Bodegas Covila was founded in 1989 by a group of 60 vine growers in Lapuebla de Labarca, Rioja Alavesa, one of the main areas of DOCa Rioja. The fact that our partners own at the same time an important amount of vineyards - some 250 hectares or 1.5 million kilograms of grapes - allows us to produce wine from **our own grapes**. Thus we are able to guarantee our *quality from the grape growing to the wine making and ageing*.

Located in a short distance from our vineyards, our facilities are furnished with the latest technologies in order to ensure that all the steps in production are developed under optimum conditions. At present, we have 2 wine making rooms, fully equipped with controlled temperature stainless steel vats with a total capacity of 3 million litres. We employ the two main fermentation procedures for red wines: "carbonic maceration" and "de-stemmed grape maceration", so that we can produce high quality young wines as well as oak aged crianzas reserves and gran reserves. We also produce rosé and white wines made under controlled fermentation temperature.

Our facilities also include an oak barrel ageing warehouse, where there are 2,000 American and French oak barrels and with a further capacity of over 200,000 bottles in bottle racks.

Our products are currently nation wide distributed in the Spanish market and with a growing share in export sales. Our wines are sold in most of the EU countries, though we are looking forward to increase our sale network on these countries and some others.

Come and taste our wide range of products.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

OTHER BEVERAGES

- Liquors, other

Cooperation Profiles

Producer company: Rioja Wine : Young Wines (White / Rose / Red), Crianza , Reserva, Gran Reserva & Author Wine

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

We have a wide product portfolio completely market oriented and following most of our customer demands. At pre-

sent, our product range includes Young wines (red / white / rosé), barrel aged young wines (red / white barrel fermented *), and red oak aged wines (crianza and reserva). Our main brand names are "Covila", "Viña Guria", "Mesa Mayor" and "Pagos de Labarca". Our wines have been awarded with several quality prizes in important contests.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

BODEGAS CUNA DE REYES, S.L.

Organisation Name

Country	Spain
City	NAJERA
Street	CTRA. NAJERA-URUÑUELA, S/N
Website	www.cunadereyes.es
Organisation Type	Producer



Person

Name	ALFREDO CIRIA AYALA
Email	alfredo@cunadereyes.es
Job Position	GENERAL MANAGER



Organisation Details

Our winery was founded in 2000 in the town of Nájera (La Rioja), also known as the "Kings' Court" and, paying homage to this noble town, our wines were named Cuna De Reyes (Birth place of Kings). Tradition, love for the earth and its most precious asset, the wine, come from our ancestors. We continue the heritage of our forefathers through the quality of our wines and its wine making know-how. The art of making great wine starts in the vineyards and the daily care of the grapes. Our own grapes from La Rioja Alta are harvested, as well as those from contracted vintners in the area. The main varietal grape used is Tempranillo, with some Grenache and Mazuelo. The production of our wines follows the traditional system of winemaking, but always trying to give our "special touch" for making different wines. Our modern facilities have cutting edge wine making technology. Up-to-date technology, tradition and know-how are the perfect mix to create our wines. You can get more information in our web page:

www.cunadereyes.es (English version).

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: RIOJA ALTA WINES

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

Great prize-quality relation; Family business; looking importers. We are currently working in many countries, but we need to increase our export sales.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

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BODEGAS D MATEOS

Organisation Name

Country	Spain
City	Aldeanueva de Ebro
Street	Camino de los Agudos s/n
Website	WWW.BODEGASMATEOS.COM
Organisation Type	Producer

Person

Name	CARLOS MORENO
Email	carlos@bodegasmateos.com
Job Position	EXPORT MANAGER



Organisation Details

Bodegas d Mateos is a familiar winery, but we are strongly committed to innovation and development.

We have three lines of wines:

- **La Mateo Colección de Familia brand**, that is our **top range of wines**. La Mateo is an exclusive brand composed by Crianza, Reserva, Tempranillo Blanco oaked and Garnacha "Cepas Viejas". We launched this brand last year, and the wines have a complex profile with a marked terroir. The vineyards are meticulously selected and also use high quality barrels.
- **IN brand**, more exclusive and different in the market, with **three single varietals** (100% Tempranillo White, 100% Garnacha and 100% Graciano). In this gama we have created wines with grapes from Rioja as Tempranillo Blanco and Graciano, and a great Garnacha (awarded with Gold Medal in Grenaches du Monde); something exclusive and different in the market. These are wines with more complex barrels, and with a unique image.
- **Navaldar brand**, that is our **range of Rioja wines** more classic. Two young wines (white and red) and two oaked wines (Crianza and Reserva). All the wines have a common denominator, the Anglo-Saxon palate. In these wines we use french oak, medium toasts, with notes of ripe red and black fruits, very easy to drink, etc.

And we have created **Parlanchín** this year, a red Tempranillo and Garnacha wine, oaked 6 months, but fresh and an explosion of fruit on the palate, aimed to young people with a surprising and modern image.

Apart from our current ranges, we have another business line. It is the **personalization of the wines**. We are working with these lines in Spain and in different countries around the world. We do not only change the labels for our clients, we even personalize the wine for our client.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Bodegas d Mateos

We have three lines of wines: - Navaldar brand, that is our range of Rioja wines more classic. Two young wines (white and red) and two oaked wines (Crianza and Reserva). All the wines have a common denominator, the Anglo-Saxon palate. In these wines we use french oak, medium toasts, with notes of ripe red and black fruits, very easy to drink, etc. - IN brand, more exclusive and different in the market, with three single varietals (100% Tempranillo White, 100% Garnacha and 100% Graciano). In this gama we have created wines with grapes from Rioja as Tempranillo Blanco and Graciano, and a great Garnacha (awarded with Gold Medal in Grenaches du Monde); something exclusive and different in the market. These are wines with more complex barrels, and with a unique image. - La Mateo Colección de Familia brand, that is our top range of wines. La Mateo is an exclusive brand composed by Crianza, Reserva, Tempranillo Blanco oaked and Garnacha "Cepas Viejas". We launched this brand last year, and the wines have a complex profile

with a marked terroir. The vineyards are meticulously selected and also use high quality barrels. And we have created Parlanchín this year, a red Tempranillo and Garnacha wine, oaked 6 months, but fresh and an explosion of fruit on the palate, aimed to young people with a surprising and modern image.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Bodegas d Mateos is a familiar winery, with a long tradition of 7 generations dedicated to the vineyards cultivation. We are strongly committed to innovation and development. We are located in Aldeanueva de Ebro, core of Rioja baja wines. Through the years, in collaboration with CIDA (Government of La Rioja), we have made several projects of R&D&I, including the Tempranillo Blanco variety development, clonal selection of Riojan Graciano, Zero waste project (Residuo Cero), among others. The family owns more than 110 hectares of vineyards, and the predominant plantation is bush vines, with a clay loam soil. We use barrels from the best french and american cooperages: 85% french and 15% american. We are exporting to 12 countries in Europe, America and Asia. And one of our main business is the personalization of the wines. We are working with these lines in Spain and in different countries around the world. We do not only change the labels for our clients, we even personalize the wine for our client.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

2 mill

Bodegas David Moreno

Organisation Name

Country	Spain
City	Badarán
Street	Ctra. Villar de Torre s/n
Website	WWW.DAVIDMORENO.ES
Organisation Type	Producer



Person

Name	Rafael López-Alonso
Email	export@davidmoreno.es
Job Position	export manager



Organisation Details

We are a familiar winery which is growing and expanding specially in international markets

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: BODEGAS DAVID MORENO

David Moreno is a familiar winery located in Badarán. It is a moment of growth for us and we are specially focused to keep on expanding in international markets.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

We elaborate high quality wines with the personality of David Moreno and his family. We keep the essence of the terroir from Rioja and respect the grape varieties, making at the same time, wine to for anyone, easy to enjoy.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

2.000.000

BODEGAS DEL MEDIEVO, S.L.

Organisation Name

Country	Spain
City	Aldeanueva de Ebro
Street	Cir. San Roque s/n
Website	www.bodegasdelmedievo.com
Organisation Type	Producer



Person

Name	LORENA RUIZ
Email	lorena@bodegasdelmedievo.com
Job Position	Export Manager



Organisation Details

Medievo borns of the union of 4 families of wine growers and 2 winemakers. This fusion of ancestral lands and knowledge of innovative development have allowed us to have our exclusive wines as " White Tempranillo" " Graciano " as well as very traditional Gran Reservas or our most precious organic wines. Maintaining the essence of Rioja our wines surprise and charms in equal measure.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

FOOD

- Organic products

Cooperation Profiles

Producer company: BODEGAS DEL MEDIEVO

Medievo borns of the union of 4 families of wine growers and 2 winemakers. This fusion of ancestral lands and knowledge of innovative development have allowed us to have our exclusive wines as " White Tempranillo" " Graciano " as well as very traditional Gran Reservas or our most precious organic wines. Maintaining the essence of Rioja our wines surprise and charms in equal measure

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Specialized in unique varieties and special products like organic, but also with products of very good quality Price Specific References: Cofrade Semicrianza Tinto Cofrade Blanco -Viura -Sauvignon Cofrade Rosado Medievo Crianza Medievo Reserva Medievo Gran Reserva Tuercebotas White Tempranillo Tuerceboas Old Garnachas Tuercebotas Graciano Notas del Medievo Medievo White Organic Medievo Organic Red Medievo Crianza Organic Medievo Reserva Organic MDV Chardonnay Medievo Blanco Fermentado Last awards: Gold Medal Berliner Weine Trophy Gold Medal Asia wine award Gold Medal Rioja new vintage +92 points Peñín Top 10 Tim Atkins and Sara Evans Experience: 70% of the production export. We are interested in all markets

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

3000000

Bodegas Domeco de Jarauta, S.L.

Organisation Name

Country	Spain
City	Aldeanueva de Ebro
Street	Camino Sendero Royal 5
Website	www.bodegasdomecodejarauta.com
Organisation Type	Producer



DOMEKO E JARAUTA
BODEGAS

Person

Name	Jose Vicente Domeco de Jarauta
Email	info@bodegasdomecodejarauta.com
Job Position	Manager



Organisation Details

With a history of vine-growing dating back generations, Domeco de Jarauta is based around the town of Aldeanueva de Ebro in Rioja Oriental. The winery itself was set up in 2005, and enthusiastic winemaker Jose Vicente Domeco de Jarauta produces a range of wines from young unoaked Joven through to a Crianza and Reserva, with ageing taking place in French and American oak

Areas of Activity

WINE

- D.O.Ca. Rioja wine

FOOD

- Organic products

Cooperation Profiles

Producer company: Bodegas Domeco de Jarauta

Familiar winery, producer of Rioja wines

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Rioja red wines Rioja white wine Export experience Family winery

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

1.000.000

BODEGAS ESCUDERO

Organisation Name

Country	Spain
City	Pradejón
Street	Carretera N232 Km 364
Website	www.familiaescudero.com
Organisation Type	Producer

Person

Name	Jesus Barranco
Email	ajbarranco@familiaescudero.com
Job Position	



— FAMILIA —
SCUDERO

Organisation Details

4th Generation winery established in 1852, always family owned and run, which produces high quality wines in both modern and classic style.

Areas of Activity

FOOD

- Other
- Organic products
- Olive Oil

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

[Producer company: Traditional and modern Style Rioja from entry level to world class premium level.](#)

We offer both traditional classic and modern style Rioja from entry level to premium HEREDAD BIENZOVAL: (entry level) Red, rosé and white Our entry level Rioja. wine with a uncomplicated character yet very tasty and easy to drink. difficult to find better entry level wines. SOLAR DE BECQUER: (Classic traditional) Rioja. Joven, Crianza, Reserva and Gran Reserva. Classic Rioja without being oldfashioned. These wines have received numerous recognitions over the years because of their elegance, structure, harmony with the oak and, again, the softness of the wines. BECQUER: (mid-high end). Red, rosé and white. Also organic. Wines made from vineyards over 40 years old with a strong personality. The white and rosé are premium wines barrel aged and fermented in premium new oak. The Becquer Ecologico is the winner of Ecovino 2015. VINSACRO: (Premium) Neoclassic Style Rioja. Traditional old vines Rioja with more body and structure. Both Vinsacro and Vinsacro Dioro are elaborated with grapes from old vineyards up to 100 years old. These wines have been 90+ wines for over 20 years in a row. VIDAU: (premium) Vineyards over 120 years old. World-class! ARVUM: (premium) Again, vineyards over 120 years old. selected as "Best of the high end Rioja" in blind tasting.

BODEGAS FERNÁNDEZ DE PIÉROLA SL

Organisation Name

Country	Spain
City	MOREDA DE ALAVA
Street	CTRA. DE LOGROÑO S/N "FINCA EL SOMO"
Website	www.pierola.com www.grupopierola.com
Organisation Type	Producer



Person

Name	ZIGOR CORNAGO
Email	zigor.export@pierola.com
Job Position	EXPORT MANAGER



Organisation Details

Fernandez de Piérola winery, is born in 1996, with the aim to elaborate quality wines provided with a personality that distinguishes them from the marked standardization that are impregnated most of Riojan broths. With "single vineyard" philosophy, a vineyard-to-wine correlation is in our opinion so important that the wines must maintain a distinguished personality and reflect the singular characteristics of where they came from.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Grupo Piérola S.L.

Our philosophy is to make high quality wines. Their taste should convey some very singular characteristics that reflect our vineyards. We do not forget enological technique either. We want to provide connoisseurs with potent, well-structured red wines with body. They are meant to be balance to express the aromas of Tempranillo of Moreda de Alava. Our red wines should developed into good, complex, intense and elegant red wines. The aromas of our fresh white wines should maintain a warmth derived from the new oak where they were fermented, allowing a fruit-bearing, soft and balanced sensation. in 2009 we embarked in a new project with the incorporation to our vineyards of a new autochthonous grape variety, the White Tempranillo, discovered in 1988 as a natural mutation from the red one. This year was the first vinificación, going out to the market in the year 2011. In these six years the wine has had a great acceptance in all the markets by its aromas, freshness and personality, growing the sales every year in this type of wine, that very few wineries work. Piérola Group participates in this Trade Misión at first. Our purpose is to present our History, our winery philosophy and to announce our wines from our two wineries in DOCa, in Rioja Alta And in Rioja Alavesa, with the aim of finding an importer in different markets that we have uncovered (Austria, China, Czech Republic, France, Germany, Ireland, Japan, Republic of Korea, Latvia, Poland, Sweden, Turkey, United Kingdom).

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Award winning wines at every level, gaining more recognition year on year both in Spain & Worldwide... but our best award is our presence in most of the medium-high quality Spanish restaurants and hotels. We'll present the wines below, from our two Rioja wineries, Bodegas Fernández de Piérola and FyA, our new project with a new and transgressive style of making wines in Rioja. - Bodegas Fernández de Piérola, DOCa Rioja (Rioja Alavesa): Fernández de Piérola White Viura Barrel Fermented 2014//Fernández de Piérola Tempranillo White 2016//Labraz Red Young Tempranillo 2015//Fernández de Piérola Red Crianza 2013// Fernández de Piérola Red Reserva 2008//Vitium Tinto Reserva 'Old Vines' 2010//Fernández de Piérola Tinto Gran Reserva 2004. Bodegas FyA, DOCa Rioja (Rioja ALta): FyA Bs, White Semisweet, 2015// FyA 8m, 8 months oak, 20015.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

8000000

BODEGAS JAVIER SAN PEDRO ORTEGA

Organisation Name

Country	Spain
City	LAGUARDIA
Street	CAMINO DE LA HOYA
Website	www.bodegasjaviersanpedro.com
Organisation Type	Producer

Person

Name	JAVIER SAN PEDRO ORTEGA
Email	export@bodegasjaviersanpedro.com
Job Position	GENERAL MANAGER



Javier San Pedro
S L E V I N E Y A

Organisation Details

Javier San Pedro Ortega, born in Laguardia, is the fifth generation of a wine-maker family. Javier produces his wines with grapes from his own vineyards because the San Pedro's Family own more than 100 hectares of vineyards in Laguardia.

That 5 year-old boy who cleaned his grandfather's winery, **produced his first wine in 2005** in his father's winery at the age of 17.

It is in the harvest of 2013, after 8 years giving his personal touch to the family winery, when he decided to **undertake his own project**. This is based on three different ranges of wine. One the one hand, *Cueva de Lobos*, it is defined by modern, aromatic and fun wines. On the other hand, *Viuda Negra*, it pretends recover old vineyards in order to obtain the best quality of each one. Moreover we cannot forget our *Anahí*, a semi-sweet white wine created and produced in honor of his mother.

This young project soon embodied and is called *BODEGAS JAVIER SAN PEDRO ORTEGA*. **An innovative winery with a young team looking for surprising you and differentiate from the traditional Rioja wine.**

We feel our wines have to tell a story. **They have to be singular, authentic and innovative wines.** They have to transmit the expression and authenticity of our land. Being produced and aged with the maximum respect but from a dynamic and contemporary vision.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Importer / Distributor: BODEGAS JAVIER SAN PEDRO ORTEGA

Javier San Pedro Ortega, born in Laguardia, is the fifth generation of a wine-maker family. Javier produces his wines with grapes from his own vineyards because the San Pedro's Family own more than 100 hectares of vineyards in Laguardia. That 5 year-old boy who cleaned his grandfather's winery, produced his first wine in 2005 in his father's winery at the age of 17. It is in the harvest of 2013, after 8 years giving his personal touch to the family winery, when he decided to undertake his own project. This is based on three different ranges of wine. One the one hand, *Cueva de Lobos*, it is defined by modern, aromatic and fun wines. On the other hand, *Viuda Negra*, it pretends recover old vineyards in order to obtain the best quality of each one. Moreover we cannot forget our *Anahí*, a semi-sweet white wine created and produced in honor of his mother. This young project soon embodied and is called *BODEGAS JAVIER SAN PEDRO ORTEGA*. An innovative winery with a young team looking for surprising you and differentiate from the traditional Rioja wine.

PRODUCTS AND AREAS OF YOUR INTEREST

This Project is based on three different ranges of wine. On the one hand, *Cueva de Lobos*, it is defined by modern, aromatic and funny wines. On the other hand, *Viuda Negra*, it pretends recover old vineyards in order to obtain the best

quality of each one. Moreover we cannot forget our Anahí, a semi-sweet white wine created and produced in honor of his mother. We feel our wines have to tell a story. They have to be singular, authentic and innovative wines. They have to transmit the expression and authenticity of our land. Being produced and aged with the maximum respect but from a dynamic and contemporary vision.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

1.000.000

BODEGAS LEZA GARCIA, S.L.

Organisation Name

Country	Spain
City	Uruñuela
Street	San Ignacio, 26
Website	www.bodegasleza.com
Organisation Type	Producer



Leza García

Person

Name	Fernando Leza García
Email	bodegasleza@bodegasleza.com
Job Position	Export Manager



Organisation Details

Bodegas Leza García is a family business making and trading wine produced from our own vineyards. Our Bodega is located in the Rioja Alta, a historical area of Rioja, well known for the excellent quality of its wines.

Our family has been dedicated for generations to grape-growing and wine making, producing high quality wines to satisfy wine lovers. During the first part of the Twentieth Century, our grandfather Juan Leza Arenzana, started in the wine business.

We have received a legacy of caring for the land and a tradition of making the best wines.

We are family-owned wine producers, based on an integrated management of the vineyard and of the winery. We take care, and are proud of, the whole process – from the vineyards to the bottle. We grow our grapes in our Nájera Valley vineyards, in the heart of the Rioja Alta.

We produce wines which are unique and have their own personality, showing the terroir and our own winemaking style and knowledge.

We remain true to our inherited winemaking values while offering different and modern wines, with their own personality, showing the terroir where the grapes are grown.

Our vineyards enjoy privileged weather conditions for growing grapes thanks to the confluence of Continental and Mediterranean climates with considerable temperature differences between day and night.

We pamper our vineyards throughout the growing season, from pruning to harvesting, to produce the best possible wines of high quality to satisfy lovers of good wines.

We are always searching for excellence, bringing in our wines all the best characteristics of the terroir.

We offer wines that show the inherited personality and values of good winemaking while offering modern, different and consumer friendly wines. We strive to highlight the singularity of our wines, showing the uniqueness of the vineyards where the grapes were grown.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Wines DOC Rioja

We offer a range of wines with the terroir as the driving force: young reds, rosés and whites; red crianza, reserva and gran reserva. We have some wines very specific to our terroir and winemaker: Family Red; LG (red) and Nube (blush.) You may look us over at: www.bodegasleza.com. Our winery markets wines under different names: Valdepalacios and Leza García.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

SYSTEM CERTIFICATION ISO 9001 SYSTEM CERTIFICATION ISO 14001 ""AWARDS"" "DECANTER ASIA WINE AWARDS 2017" LG DE LEZA GARCÍA 2012 # Bounce/Bronze "ASIA WINE TROPHY 2017" The International Wine Competition in the Capital City of Daejeon LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # ASIA GOLD "GILBERT & GAILLARD" INTERNATIONAL WINE GUIDE 2017 NUBE DE LEZA GARCÍA BLANCO SEMIDULCE 2016 # 89puntos NUBE DE LEZA GARCÍA TEMPRANILLO BLANCO 2016 # 87puntos NUBE DE LEZA GARCÍA VIURA&SAUVIGNON B. 2016 # 88puntos LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # 92puntos LEZA GARCÍA RESERVA 2011 # 91puntos "INTERNATIONAL WINE AWARDS 2017" NUBE DE LEZA GARCÍA BLANCO SEMIDULCE 2016 # Bounce/Bronze NUBE DE LEZA GARCÍA TEMPRANILLO BLAN. 2016 # Bounce/Bronze NUBE DE LEZA GARCÍA VIURA&SAUVIGNON B. 2016 # Plata/Silver LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # Plata/Silver LEZA GARCÍA RESERVA 2011 # Plata/Silver LG DE LEZA GARCÍA 2012 # Oro/Gold "THE WINE MERCHANT TOP 100 2017" LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 "DECANTER WORLD WINE AWARDS 2017" LEZA GARCÍA TINTO RESERVA 2011 # Plata/Silver LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # Bounce/Bronze "INTERNATIONAL WINE CHALLENGE 2017" LEZA GARCÍA TINTO RESERVA 2011 # Plata/Silver "International Wine and Spirits Competition. IWSC 2017" LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # Bounce/Bronze "ESPAÑA SELECCIÓN 2017" Concurso Nacional de Vino Español LG DE LEZA GARCÍA 2012 # Bounce/Bronze "BACCHUS 2017" NUBE DE LEZA GARCÍA VIURA&SAUVIGNON B. 2016 # Plata/Silver LEZA GARCÍA RESERVA 2011 # Plata/Silver "21. BERLINER WEIN TROPHY 2017" Der Internationale Weinwettbewerb in der Hauptstadt Berlin LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # BERLINER GOLD "MUNDUS VINI 2017" 20th Grand International Wine Award, Meininger 2017 LEZA GARCÍA TINTO RESERVA 2011 # Plata/Silver LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # Plata/Silver "CWSA 2017" CHINA WINE & SPIRITS AWARDS 中国环球葡萄酒及烈酒大奖 LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # GOLD MEDAL LEZA GARCÍA TINTO RESERVA 2011 # BRONZE MEDAL "Catavinum World Wine & Spirits Competition 2017" NUBE DE LEZA GARCÍA TEMPRANILLO BLANCO 2016 # Plata/Silver NUBE DE LEZA GARCÍA VIURA&SAUVIGNON B. 2016 # Plata/Silver LEZA GARCÍA TINTO FAMILIA CRIANZA 2014 # Plata/Silver LEZA GARCÍA RESERVA 2011 # Plata/Silver "TEMPRANILLOS AL MUNDO" TAM 2016 FAE XI edición del concurso internacional itinerante. LEZA GARCÍA RESERVA 2011 # Gran Tempranillo de Oro, 96 points "BEST OF RIOJA TASTING 2016 AT MEININGER" LEZA GARCÍA RESERVA 2010 # TOP 100 "RIOJA 2017 SPECIAL REPORT" BY TIM ATKIN MW "CRUS BOURGEOIS" NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2015# 86 puntos LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # 88 puntos LEZA GARCÍA RESERVA 2010 # # 86 puntos LG DE LEZA GARCÍA 2012 # # 87 puntos "DECANTER ASIA WINE AWARDS 2016" LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # Bounce/Bronze "DECANTER WORLD WINE AWARDS 2016" LEZA GARCÍA RESERVA 2010 # Commended "INTERNATIONAL WINE CHALLENGE 2016" LG DE LEZA GARCÍA 2012 # Plata/Silver LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # Commended Wine "CHALLENGE INTERNATIONAL DU VIN" 2016 CDV Révélateur de talents! LG DE LEZA GARCÍA 2012 # Oro/Gold "MUNDUS VINI" 18th The Grand International Wine Award, Meininger 2016 LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # Oro/Gold LG DE LEZA GARCÍA 2012 # Oro/Gold "BACCHUS 2016" XIV Concurso Internacional de Vinos LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # Plata/Silver "GILBERT & GAILLARD" INTERNATIONAL WINE GUIDE 2016 NUBE DE LEZA GARCÍA BLANCO SEMIDULCE 2015# Oro/Gold NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2015# Oro/Gold LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # Plata/Silver LEZA GARCÍA RESERVA 2010 # Oro/Gold+91points LG DE LEZA GARCÍA 2012 # Oro/Gold "Catavinum World Wine & Spirits Competition 2016" LEZA GARCÍA TINTO FAMILIA CRIANZA 2013 # Plata/Silver LEZA GARCÍA RESERVA 2010 # Plata/Silver LG DE LEZA GARCÍA 2012 # Oro/Gold "TEMPRANILLOS AL MUNDO" 2015 FAE. X edición del concurso internacional itinerante. LEZA GARCÍA RESERVA 2010 # Plata/Silver LEZA GARCÍA TINTO FAMILIA CRIANZA 2012 # Plata/Silver "RIOJA 2015 SPECIAL REPORT" BY TIM ATKIN MW "CRUS BOURGEOIS" Wines of the Year VALDEPALACIOS CRIANZA 2012 # 90 puntos "Shanghai International Wine Challenge 2015" LEZA GARCÍA TINTO FAMILIA 2007 # Bounce/Bronze LG DE LEZA GARCÍA 2008 # Bounce/Bronze "DECANTER ASIA WINE AWARDS 2015" LEZA GARCÍA RESERVA 2010 # Bounce/Bronze GUÍA PEÑÍN 2016; VALDEPALACIOS BLANCO COSECHA 2014 # 85puntos VALDEPALACIOS VENDIMIA SELECCIONADA 2012 # 86 puntos VALDEPALACIOS CRIANZA 2012 # 85 puntos NUBE DE LEZA GARCÍA BLANCO 2014 # 85 puntos NUBE DE LEZA GARCÍA SEMIDULCE BLUSH 2014 # 84 puntos LEZA GARCÍA TINTO FAMILIA 2011 # 88 puntos LEZA GARCÍA RESERVA 2009 # 87 puntos LG DE LEZA GARCÍA 2012 # 88 puntos "International Wine Guide 2015" NUBE DE LEZA GARCÍA BLANCO 2014 # Plata/Silver NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2014# Plata/Silver VALDEPALACIOS CRIANZA 2012# Plata/Silver LEZA GARCÍA TINTO FAMILIA 2011 # Plata/Silver LEZA GARCÍA RESERVA 2009 # Plata/Silver LG DE LEZA GARCÍA 2012 # Oro/Gold "CHALLENGE INTERNATIONAL DU VIN" 2015 CDV Révélateur de talents! LG DE LEZA GARCÍA 2011 # Bounce/Bronze INTERVINOS 2015; NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2013#85puntos VALDEPALACIOS CRIANZA 2011 # 86 puntos LEZA GARCÍA TINTO FAMILIA 2011# 89 puntos LEZA

GARCÍA RESERVA 2008 # 90 puntos LEZA GARCÍA RESERVA 2009 # 88 puntos LG DE LEZA GARCÍA 2011 # 89 puntos "Catavinum World Wine & Spirits Competition 2015" VALDEPALACIOS CRIANZA 2012# Plata/Silver LEZA GARCÍA TINTO FAMILIA 2011 # Plata/Silver LEZA GARCÍA RESERVA 2009 # Plata/Silver LG DE LEZA GARCÍA 2011 # Plata/Silver GUÍA PEÑÍN 2015; VALDEPALACIOS ROSADO COSECHA 2013 # 87puntos VALDEPALACIOS VENDIMIA SELECCIONADA 2012 # 86 puntos VALDEPALACIOS CRIANZA 2011 # 88 puntos LEZA GARCÍA TINTO FAMILIA 2010 # 88 puntos LEZA GARCÍA RESERVA 2008 # 87 puntos LG DE LEZA GARCÍA 2011 # 89 puntos WINE UP 2014; VALDEPALACIOS TINTO 2013# 88 puntos NUBE DE LEZA GARCÍA BLANCO 2013 # 88,62 puntos NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2013 # 88,77 puntos VALDEPALACIOS CRIANZA 2011 # 87,23 puntos LEZA GARCÍA TINTO FAMILIA 2011 #88,46 puntos LEZA GARCÍA RESERVA 2008 # 92,46 puntos LG DE LEZA GARCÍA 2010 # 92,08 puntos XXI Concurso de Vinos DOCa. Rioja - Premios Vendimia 2014 VINOS SINGULARES LEZA GARCÍA TINTO FAMILIA 2011 # III Clasificado "GILBERT & GAILLARD" INTERNATIONAL WINE GUIDE 2015 VALDEPALACIOS CRIANZA 2011 # Oro/Gold NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2013# Oro/Gold LEZA GARCÍA TINTO FAMILIA 2011 # Oro/Gold LEZA GARCÍA RESERVA 2008 # Oro/Gold LG DE LEZA GARCÍA 2010 # Oro/Gold "Guía de vinos Wine Up!" Edición 2015 LEZA GARCÍA RESERVA 2008 # 92.46 puntos LG DE LEZA GARCÍA 2010 # 91.46 puntos LEZA GARCÍA TINTO FAMILIA 2011 # 88.2 puntos NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2013 # 88.77 puntos NUBE DE LEZA GARCÍA BLANCO 2013 # 88.54 puntos VALDEPALACIOS TINTO 2013 # 87.79 puntos VALDEPALACIOS CRIANZA 2011; 87.13 puntos "CHALLENGE INTERNATIONAL DU VIN" 2014 CDV Révélateur de talents! LEZA GARCÍA TINTO FAMILIA 2011 # Plata/Silver LG DE LEZA GARCÍA 2011 # Plata/Silver "International Wine Guide 2014" NUBE DE LEZA GARCÍA BLANCO 2013 # Bronce/Bronze NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2013# Bronce/Bronze VALDEPALACIOS CRIANZA 2011# Bronce/Bronze LEZA GARCÍA TINTO FAMILIA 2010 # Plata/Silver LEZA GARCÍA RESERVA 2008 # Plata/Silver LG DE LEZA GARCÍA 2011 # Oro/Gold "TEM-PRANILLOS AL MUNDO" 2013 FEALE LEZA GARCÍA RESERVA 2008 # Tempranillo Oro/Gold "DECANTER WORLD WINE AWARDS" 2014; LEZA GARCÍA RESERVA 2009 # BRONCE "Catavinum World Wine & Spirits Competition 2014" NUBE DE LEZA GARCÍA BLANCO 2012# Plata/Silver NUBE DE LEZA GARCÍA CLARETE SEMIDULCE 2013# Plata/Silver VALDEPALACIOS CRIANZA 2011# Plata/Silver LEZA GARCÍA TINTO FAMILIA 2011 # Plata/Silver LEZA GARCÍA RESERVA 2008 # Oro/Gold LEZA GARCÍA GRAN RESERVA 2006 # Plata/Silver LG DE LEZA GARCÍA 2008 # Oro/Gold LG DE LEZA GARCÍA 2011 # Oro/Gold GUÍA PEÑÍN 2014; VALDEPALACIOS TINTO COSECHA 2012 # 85puntos VALDEPALACIOS VENDIMIA SELECCIONADA 2011 # 87 puntos VALDEPALACIOS CRIANZA 2009 # 87 puntos LEZA GARCÍA TINTO FAMILIA 2008 # 88 puntos LEZA GARCÍA RESERVA 2006 # 88 puntos LEZA GARCÍA GRAN RESERVA 2004 # 88 puntos LG DE LEZA GARCÍA 2009 # 89 puntos WINE ADVOCATE (PARKER) VALDEPALACIOS CRIANZA 2008 # 85 puntos LG DE LEZA GARCÍA 2008 # 87 puntos "Catavinum World Wine & Spirits Competition 2013" LEZA GARCÍA TINTO FAMILIA 2009 # Plata/Silver LEZA GARCÍA RESERVA 2006 # Plata/Silver LEZA GARCÍA GRAN RESERVA 2004 # Plata/Silver LG DE LEZA GARCÍA 2008 # Plata/Silver LG DE LEZA GARCÍA 2009 # Oro/Gold GUÍA PEÑÍN 2013; VALDEPALACIOS TINTO COSECHA 2011 # 87puntos VALDEPALACIOS VENDIMIA SELECCIONADA 2010 # 86 puntos VALDEPALACIOS CRIANZA 2008 # 87 puntos LEZA GARCÍA TINTO FAMILIA 2009 # 88 puntos LEZA GARCÍA RESERVA 2006 # 88 puntos LG DE LEZA GARCÍA 2009 # 91 puntos

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

BODEGAS LUIS ALEGRE

Organisation Name

Country	Spain
City	LAGUARDIA
Street	CTRA. NAVARIDAS S/N
Website	www.luisalegre.com
Organisation Type	Producer



Person

Name	Enara Basterrechea
Email	export@bodegasluisalegre.com
Job Position	Export Director



Organisation Details

Boutique winery located in the middle-age town of Laguardia, heart of Rioja Alavesa. We provide wine lovers with unique wines that express the authenticity of our land using indigenous grape varieties, sustainable and precision wine growing, innovative wine making and special wood care for wine ageing.

We own 55 hectares of vineyards which all are in a radius of 15 km maximum from the winery. This fact allows us to control all wine-growing processes through the year, using precision viticulture practices that consist in working each plot differently depending on the vineyard needs in that precise moment. From our three single vineyards grow five unique wines with different personalities that are shaped by the specific *terroirs*.

We are pioneers in wood working, customizing all our barrels "à la carte" for each of the wines. We are involved in the whole process of curing, finning and drying as well as in making periodical analysis of the components that influence the aromas of the wine.

Our single-vineyard *terroir* wines will transfer wine lovers wherever they are, to the origins of the specific Rioja land.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: DOC RIOJA- SINGLE VINEYARD WINES

Looking to build longterm partnership with importers based in communication, trust and cooperation; that will be interested in representing a high quality Rioja Brand in their country.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Award winning wines at every level, in Spain and Worldwide. All our wines have at least 90 Points, whether it be from Robert Parker, Peñin or Tim Atkin MW, recognition sheet attached. Our main distribution channels are HORECA, and specialty stores. We also work in some countries with Premium supermarkets and chains with our entry level line. Bodegas Luis Alegre is in all two and three star Michelin Restaurants through Spain. We export to 15 countries and we are looking to expand our international distribution specifically in these countries: Holland, Switzerland, Denmark, Norway, Finland, UK, Ireland, Estonia, Lithuania, Latvia, Ukraine, Russia, Japan, Canada and USA.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

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Bodegas Martínez Corta

Organisation Name

Country	Spain
City	Uruñuela, La Rioja
Street	Crtra Cenicero S/N
Website	www.bodegasmartinezcorta.com
Organisation Type	Producer



Person

Name	Esther Quintero
Email	export@bodegasmartinezcorta.com
Job Position	



Organisation Details

Bodegas Martínez Corta is the fourth generation dedicated to the Art of the Elaboration of Wines. We are located in **Uruñuela, heart of Rioja Alta**.

Our range of DOCa Rioja wines comes from the 70 hectares of vineyards (30-85 years) that we own in the heart of Rioja Alta. This allows us to control the quality and the design of the elaboration process of our products from the vineyard.

Our philosophy : " **vineyards with wisdom and wisdom in the vineyard** " , This together with traditional techniques and updated technology in the winery allows us to get high quality wines DOCa Rioja wines with character.

We have been recognized by important wine critics, wine magazines, wine guides (Parker, Tanzer, Peñín....) and for the final consumer.

Brands:

CEPAS ANTIGUAS

Cepas Antiguas Private Selection 2016

SOROS

SOROS Red DOCa Rioja Crianza 2014

SOROS Red DOCa Rioja Edición Limitada 2012

SOROS Red DOCa Rioja Reserva 2012

TENTACIÓN

Tentación Vendimia Red Young DOCa Rioja 2016

Tentación Red Tempranillo DOCa Rioja 2016 (4-6 months barrel)

Tentación Red Grenache (centenarian vines) DOCa Rioja 2015

Tentación Rosé Grenache DOCa Rioja 2016

Tentación White Grenache DOCa Rioja 2016

Tentación MCV White DOCa Rioja 2015

More Information: <http://www.bodegasmartinezcorta.com/en/vinos>

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Bodegas Martínez Corta (DOCa Rioja Wines) Uruñuela (La Rioja)

Our main target is to express the best of our vineyards and soils in our DOCa Rioja wines and to offer the best quality and expression in our brands at competitive prices. We have been recognized by important wine critics, wine magazines, wine guides (Parker, Tanzer, Peñín....) and by the final consumer.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Our main target is to express the best of our vineyards and soils in our DOCa Rioja wines and to offer the best quality and expression in our brands at competitive prices. We have been recognized by important wine critics, wine magazines, wine guides (Parker, Tanzer, Peñín....) We are looking distribution in Belgium, Germany, France, UK, South America, México, Asia, Oceania, Russia Our offer of DOCa Rioja Wines: CEPAS ANTIGUAS Cepas Antiguas Private Selection 2016 SOROS SOROS Red DOCa Rioja Crianza 2014 SOROS Red DOCa Rioja Edición Limitada 2012 SOROS Red DOCa Rioja Reserva 2012 TENTACIÓN Tentación Vendimia Red Young DOCa Rioja 2016 Tentación Red Tempranillo DOCa Rioja 2016 (4-6 months barrel) Tentación Red Grenache (centenarian vines) DOCa Rioja 2015 Tentación Rosé Grenache DOCa Rioja 2016 Tentación White Grenache DOCa Rioja 2016 Tentación MCV White DOCa Rioja 2015 More Information: <http://www.bodegasmartinezcorta.com/en/vinos>

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

BODEGAS NAJERILLA

Organisation Name

Country	Spain
City	Arenzana de Abajo
Street	Ctra. Anguiano s/n
Website	www.bodegasnajerilla.es
Organisation Type	Producer



Bodegas Najerilla

Person

Name	IGNACIO FLAMARIQUE
Email	iflamarique@bodegasnajerilla.es
Job Position	SALES MANAGER



Organisation Details

1^a BODEGA RIOJA ALTA PRODUCTOR

ASOCIATTES: 300

PROPIA VINEYERARS 1100Ha

Bottels PRODUCCIÓN DE: 7.000.000

BARRILES: 2.500

Bottels EXPORTACIÓN: 800.000

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Rioja companies: products offered. DOC Rioja wine

1^a HIGH RIOJA WINERY PRODUCER MEMBERS: 300 OWN VINEYARDS: 1.000 Has LITERS ELABORATION: 6.000.000 L BARRIQUES: 2.500 BOTTLES DISTRIBUTION: 800.000 WINES White Viura 2016 - Rosé Grenache 2016 - Red Tempranillo 2016 - Red Crianza Tempranillo 2014 Red Crianza Grenache 2014 - Red Reserva Tempranillo 2010 - Red Reserva Tempranillo 2007 (old vines +100 years) Red Reserva Tempranillo Premium 2005 (old vines +100 years) MAIN EXPORT MARKETS: CHINA, USA, SWITZERLAND.. KEY CLIENTS: SUPERMARKET TESCO , BODEGAS EL COTO, UNITED WINERIES, PERNOD RICARD, BODEGAS FAUSTINO, BODEGAS LAN, BODEGAS PATERNINA, LUIS CAÑAS... TARGET MARKETS: JAPAN, CHINA, KOREA, GERMANY, FRANCE, UNITED KINGDOM, POLAND TARGET CLIENTS: BRANDS FOR INTERNATIONAL RELEASE: SEÑORIO DE VALDIESTRO / PURA CEPA.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

COUNTRIES OF INTEREST : JAPAN, CHINA, KOREA, FRANCE, GERMANY, UNITED KINGDOM, POLAN

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

.

Bodegas Olmaza

Organisation Name

Country	Spain
City	San Vicente de la Sonsierra
Street	Calvo sotelo,7
Website	www.bodegasolmaza.com
Organisation Type	Producer

Person

Name	José Gil
Email	info@bodegasolmaza.com
Job Position	Vinegrower/winemaker



Organisation Details

Boutique wine cellar owned by 4 winegrowers and three different generations. Located on the golden mile of DOCa Rioja in San Vicente de la Sonsierra, it has 40 hectares of own vineyard. They elaborate 5 types of wine among which they are young, aging and reserve besides a white wine on lees. They won many awards with their wines and his quality is increasing every year.

Viña Olmaza ---- wine old vineyards Young red and white

Olmaza Author --- Crianza Selected vintage

Osluna ---- Special Reserve .

Every vintage is made by hand on old bush vines, they count on 3 varieties mainly, Tempranillo, Garnacha and Viura. In addition to others in less percentage. Guided tours are offered in both Spanish, English and French. Visits include vineyard, winery and a medieval cave cellar situated on the hillside of the wonderful castle of San Vicente de la Sonsierra. Do not wait another second to know an authentic experience for your senses, visiting San Vicente de la Sonsierra and Bodegas Olmaza is a safe choice. In addition to being able to contemplate its beautiful landscapes, medieval castles and other places with a clear tourist interest.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

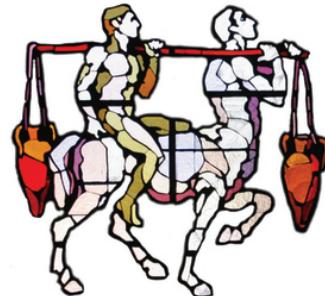
Producer company: Young wine, Crianza wine (1 year and a half in oak barrels and 6 months aged in bottle), Selection of the year (only in excellent vintages)

We are VIGNERONS in San Vicente de la Sonsierra. We believe in our Terroir. Wines made with passion, love, enthusiasm. We are Three different generations working in the vineyards and making wine. We work in the vineyards, we make the wine in the cellar and we sell the product face to face to our customers.

BODEGAS ONTAÑÓN

Organisation Name

Country	Spain
City	Aldeanueva de Ebro
Street	P.I.El tapiao C/Machín s/n
Website	www.ontanon.es
Organisation Type	Producer



ONTAÑÓN
BODEGA - MUSEO

Person

Name	Leticia Perez
Email	leticia@ontanon.es
Job Position	



Organisation Details

For Ontañón, our soil and good vineyards are the first and most important step in elaborating good quality wines. Nowadays, our family own more than 300Ha in Rioja and carry on the passion for the vineyards which has been part of our tradition for several generations.

In ONTAÑÓN we are focus on high quality wines, which will express the land where they come from.

Ontañón is the name of the mountain valley where for many generations our family has owned land. Our vineyards are, on average, about 750 metres above sea level with a combination of minerals-rich clay soil and some calcareous deposits. The climate is strongly influenced by the high elevation, but also by the Mediterranean weather patterns. This area experiences the greatest temperature shift, day to night, in all of Rioja, yet produces wine of amazing consistency and balance.

Ontañón wines are pure of fruit with a strong underpinning of acidity -true to where they come from but in a style that is unique to this distinctive parcel of land.

We are looking for long term relationships with our importers.

We consider them our ambassadors in their countries and aim to make them feel ONTAÑÓN as part of their family and business.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

FOOD

- Olive Oil

Cooperation Profiles

Producer company: WINERY - MUSEUM ONTAÑÓN (RIOJA, RIBERA DEL DUERO & RUEDA)

WE ARE LOOKING FOR LONG TERM RELATIONSHIPS. WE WANT TO CREATE BRAND AMBASSADORS OF OUR ONTAÑÓN FAMILY WINES. INTERESTED IN STRONG COOPERATION WITH OUR IMPORTERS/DISTRIBUTERS ANY COUNTRY.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

50.832.623 €

BODEGAS PASTOR DIAZ S.L.

Organisation Name

Country	Spain
City	ALDEANUEVA DE EBRO
Street	AVDA GONZALO DE BERCEO, 91
Website	www.pastordiaz.com
Organisation Type	Producer



Person

Name	GONZALO PASTOR
Email	comercial@pastordiaz.com
Job Position	DIRECTOR OF EXPORT



Organisation Details

The Pastor Diaz Family has been growing wines, and producing olive oil for as long as anyone can remember. Bodegas Pastor Diaz have the latest winemaking and ageing equipment in a bodega which has been continuously extended over the year, always the aim of improving the quality of the wines. We label in three different brands: Castroviejo, Valdejimena & Castro Real; all of the from young wine to Gran Reserva wine. We also make a white and an organic wine also.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

FOOD

- Organic products

Cooperation Profiles

Producer company: DOCa Rioja Wine

The Pastor Diaz Family has been growing wines, and producing olive oil for as long as anyone can remember. Bodegas Pastor Diaz have the latest winemaking and ageing equipment in a bodega which has been continuously extended over the year, always the aim of improving the quality of the wines. We label in three different brands: Castroviejo, Valdejimena & Castro Real; all of the from young wine to Gran Reserva wine. We also make a white and an organic wine also.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

"organic products"

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

1000000

Bodegas Patrocinio

Organisation Name

Country	Spain
City	Uruñuela
Street	Ctra. de Cenicero, s/n
Website	www.bodegaspatrocinio.com
Organisation Type	Producer



Person

Name	Matthias Pawlita
Email	mpawlita@bodegaspatrocinio.com
Job Position	export manager



Organisation Details

BODEGAS PATROCINIO is a progressive, quality focused winery situated in the heart of Rioja's top subzone, Rioja Alta. We can assure complete traceability from plot to bottle as well as full control over the whole production process.

Wines are exclusively produced from our own 525ha of vineyards surrounding the winery. Thanks to the favorable microclimatic conditions and a diversity of soils we are able to produce a wide range of quality wines expressing the essence of Rioja Alta. The current, IFS and BRC certified winery is equipped with state of the art technology. In our barrel cellar, wines are aged in 3000 oak barriques of renowned cooperers. At the product level, Bodegas Patrocinio offers wines expressing Rioja Alta's elegance combined with appetizing fruit flavors. Our traditional brand **Sancho Garcés**, is one step ahead of the classical Rioja style. Our winemaker Maria's range "**Lágrimas de María**" is a special edition coming with modern packaging and Braille on the labels.

ZINIO wines are made from 72ha carefully selected vineyards, the best of our total 525ha. These 20 to 80 years old vines are situated at altitudes of 450 to 590 meters asl. ZINIO is our most expressive and complex range: **ZINIO Garnacha, ZINIO 200, ZINIO Vendimia Seleccionada, ZINIO Reserva and ZINIO Selección de Suelos**.

Today, with these ranges the winery produces a large variety of different wines, thus being able to offer an appropriate product for nearly every Rioja wine consumer worldwide.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: DOCa Rioja wine

BODEGAS PATROCINIO is a progressive, quality focused winery situated in the heart of Rioja's top subzone, Rioja Alta. We can assure complete traceability from plot to bottle as well as full control over the whole production process.

Wines are exclusively produced from our own 525ha of vineyards surrounding the winery. Thanks to the favorable microclimatic conditions and a diversity of soils we are able to produce a wine range of quality wines expressing the essence of Rioja Alta. The current, IFS and BRC certified winery is equipped with state of the art technology. In our barrel cellar, wines are aged in 3000 oak barriques of renowned cooperers. At the product level, Bodegas Patrocinio offers wines expressing Rioja Alta's elegance combined with appetizing fruit flavors. Our brand "**SANCHO GARCÉS**", is one step ahead of the classical Rioja style. Our winemaker Maria's range "**LAGRIMAS DE MARÍA**" is a special edition coming with modern packaging and Braille on the labels. Last but not least, our "**ZINIO**" wines are of limited production and selected from the best of our old vineyards. Today, with these ranges the winery produces a large variety of

different wines, thus being able to offer an appropriate product for nearly every Rioja wine consumer worldwide.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

we offer a variety of wines in 3 different lines: - traditional Rioja wines - winemaker María's modern signature wines - terroir focused wines strengths: - BRC and IFS certification, carbon footprint. - one of only 24 Rioja wineries with certified origin Rioja Alta (of 600+ Rioja producers) - among the top 15% of Spain's exporting wineries (ICEX data) exporting to 25+ countries. - wide range of marketable, award-winning quality wines - owned by 200 wine-grower families from Uruñuela, a town of less than 1000 inhabitants in the heart of Rioja Alta - A personal connection to the land and the families' 100% minority shares in the company guarantee long-term, stable business. - Social impact: we take a great responsibility to the local community and economy. - 80% women among executives and workers - 525ha own vineyards + a special microclimate allow stable production each year - Extraordinary geology: many different soils add complexity to our wines. We are pioneers in soil mapping and terroir research on soils' influence in the wines.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

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Bodegas Ramírez de la Piscina

Organisation Name

Country	Spain
City	San Vicente de la Sonsierra
Street	Ctra Vitoria Laguardia s/n
Website	www.ramirezdelapiscina.com
Organisation Type	Producer



Person

Name	Pilar Ramírez Martínez
Email	pilar@ramirezdelapiscina.com
Job Position	owner



Organisation Details

We are a family winery Located in San Vicente de la Sonsierra (La Rioja Alta).

The quality of our wines starts with the painstaking care of vineyards, hand harvesting and strict quality controls on grapes entering the winery. Obtaining outstanding results in national and international competitions and markets.

The innovation in our methods, brought by the new generation, comes together with tradition, inherited from fathers to sons. With those ingredients, our wines are the armonization of the past, present and future.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: DO Ca RIOJA.

Young Wines _____ - Blanco Ramírez de la Piscina - Rosado Ramírez de la Piscina -
 Tinto Joven Ramírez de la Piscina(maceración carbonica) - Tinto Joven Entari (despalillado) Wines Aged in Barrel
 _____ - Crianza Ramírez de la Piscina - Reserva Ramírez de la Piscina - Gran Reserva
 Santa María de la Piscina - Crianza Entari Signature Wines _____ -Selección Crianza

Ramírez de la Piscina -SelecciónReserva Ramírez de la Piscina

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

<http://www.ramirezdelapiscina.com/>

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

2.000.000

Bodegas San Esteban

Organisation Name

Country	Spain
City	Murillo de Río Leza
Street	Ctra. Agoncillo, S/N
Website	www.bodegassanesteban.com
Organisation Type	Producer



Person

Name	Juan Diez
Email	juan@idewine.net
Job Position	Export Manager



Organisation Details

San Esteban was the first cooperative winery built in La Rioja (1953) and was composed of 16 members at that time. A modest modernization of the facilities started in the 80s by incorporating stainless steel tanks. In 2000 a major expansion was approved, with the latest technology in terms of production and bottling.

The origin of the grapes is exclusively from our own vineyards. Our vineyard includes 550 hectares of old vines, the oldest is from 1900.

Located where the Jubera River meets the Leza River, our vineyards are planted on clay-ferrous soils at an altitude between 407 and 420 meters.

The Mediterranean climate has well distributed rainfall throughout the year. The result is the highest quality of grapes, whose production is naturally regulated by the natural water experienced by the plant.

The experience and enthusiasm of our grape growers, advised by our experts, do the rest, thus obtaining outstanding results of our best terroirs.

The grapes which constitute the basis for our wines enter inside the winery at their optimum level of ripeness and under total oenological control.

There is meticulous expert advice from technical staff at vineyards in order to control the annual cycle of the vineyard. From pruning to the treatments to be performed, each plot is thoroughly monitored so that the final product of a top quality of wine is ensured.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Bodegas San Esteban

Bodegas San Esteban is one of the oldest cooperatives of vineyards in Rioja. We offer extraordinarily unique wines elaborated from old vines and autochthonous grapes Tempranillo and Viura.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

We are looking for new importers and distributors to expand our markets, and we think now is the perfect time to do it. We would like to build long term business relations. We can offer an excellent opportunity of distribution in exclusivity for your market. Bodegas San Esteban currently sell and distribute in Spain and Netherlands. The portfolio of wines we offer is red with Tierras de Murillo, aged with Tierras de Murillo Crianza and premium with our wine Antiguo. We also have white and rosé wines with the same brand Tierras de Murillo. Please check for more details of each wine

in our website <http://www.bodegassanesteban.com/our-wines.html> where you can download the technical sheets.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

BODEGAS SAN PRUDENCIO S.A

Organisation Name

Country	Spain
City	MOREDA
Street	CTRA DE VIANA KM 1
Website	www.envitewine.com
Organisation Type	Producer



"People forget what is said and what is done,
but never forget what they feel with you"

Person

Name	IÑAKI MARTINEZ DE ALBENIZ PRECIA-DO
Email	inakialbeniz@bodegasanprudencio.es
Job Position	Commercial Manager



"People forget what is said and what is done,
but never forget what they feel with you"

Organisation Details

Bodegas San Prudencio is born from the question: **"What can we do for wine?"**

And the answer is: **"More and better wines! From different vineyards, with different and unique personalities."**

Wines from completely different terroirs and Bodegas San Prudencio travels the long road that goes from traditional to unexplored areas, from young to old vineyards... all throughout this pathway, wines with unique personalities **emerge as different expressions of nature.**

In this innovative winery surrounded by vineyards and mountains and located in Moreda de Alava - Rioja Alavesa, the most famous grape producing area of Spain, **two worlds are united: Traditional viticulture and environmentally sustainable practices.**

Marcos and Ruben Saenz are the first generation of winemakers in a family with a long agricultural tradition therefore the experience and knowledge of their ascents are the values that guide them plus a deep respect for nature **avoiding any viticultural practice that do not respect the natural vegetative cycle of the vineyards.**

Envite Wines are the awesome result of Saenz Lopez's brothers philosophy!!

Wine list:

Cueto (red wine: young, crianza & reserva)

Envite (red wine: young & crianza and young white wine & rosé wine)

Envite Zero Sulphites (semicrianza red wine)

Envite Seduccion (semisweet white wine)

depadre Coupage & depadre Garnacha (author wine)

Conclave (Family wine)

Malizia (Ice wine)

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: DOCa RIOJA

Bodegas San Prudencio is born from the question: "What can we do for wine?" And the answer is: "More and better wines! From different vineyards, with different and unique personalities." Wines from completely different terroirs and Bodegas San Prudencio travels the long road that goes from traditional to unexplored areas, from young to old vineyards... all throughout this pathway, wines with unique personalities emerge as different expressions of nature. In this innovative winery surrounded by vineyards and mountains and located in Moreda de Alava - Rioja Alavesa, the most famous grape producing area of Spain, two worlds are united: Traditional viticulture and environmentally sustainable practices. Marcos and Ruben Saenz are the first generation of winemakers in a family with a long agricultural tradition therefore the experience and knowledge of their ascents are the values that guide them plus a deep respect for nature avoiding any viticultural practice that do not respect the natural vegetative cycle of the vineyards. Envite Wines are the awesome result of Saenz Lopez's brothers philosophy!! Wine list: Cueto (red wine: young, crianza & reserva) Envite (red wine: young & crianza and young white wine & rosé wine) Envite Zero Sulphites (semicrianza red wine) Envite Seduccion (semisweet white wine) depadre Coupage & depadre Garnacha (author wine) Conclave (Family wine) Malizia (Ice wine)

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

.

BODEGAS SONSIERRA

Organisation Name

Country	Spain
City	SAN VICENTE DE LA SONSIERRA
Street	PASEO DE LOGROÑO 3
Website	www.sonsierra.com
Organisation Type	Producer

sonserra

RIOJA
DENOMINACIÓN DE ORIGEN CALIFICADA
RIOJA ALTA

Person

Name	ARANTXA GASTON
Email	fernando@sonserra.com
Job Position	ADMINISTRATION



Organisation Details

Bodegas Sonserra is located in San Vicente de la Sonserra, Rioja Alta. Almost everything we are, we owe to our land. The name means "under the mountains", and describes a place where wine has helped shape an extraordinary natural, historical and cultural landscape.

One could even argue that Rioja wine was born in this particular area, as demonstrated by the evidence of ancient winemaking practices found here (prehistoric remains, wine-related architecture and a cultural heritage of immense value).

The outstanding singularity of our wines has placed them among the most reputed in Rioja. Very fine and aromatic in their youth, they turn out well-balanced with a delicate bouquet once they have been aged.

We are a winery with great capacity of production. Although we have our own brand "Sonserra" we also have capacity to bottle wines with other brands.

Please, do not hesitate to request an appointment for the 1st of March and visit our winery.

Please find some pictures of our winery in the following link <http://sonserra.com/es/galeria>

You can also find some pictures of our winery in the following link <http://sonserra.com/en/gallery>

Twitter: [@BodegaSonserra](https://twitter.com/BodegaSonserra)

Facebook: <https://es-es.facebook.com/bodegas.sonsierra/>

Instagram: [@bodegas.sonsierra](https://www.instagram.com/bodegas.sonsierra)

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: BODEGAS SONSIERRA

Bodegas Sonserra is located in San Vicente de la Sonserra, Rioja Alta. Almost everything we are, we owe to our land. The name means "under the mountains", and describes a place where wine has helped shape an extraordinary natural, historical and cultural landscape. One could even argue that Rioja wine was born in this particular area, as demonstrated by the evidence of ancient winemaking practices found here (prehistoric remains, wine-related architecture and a cultural heritage of immense value). The outstanding singularity of our wines has placed them among the most reputed in Rioja. Very fine and aromatic in their youth, they turn out well-balanced with a delicate bouquet once they have been aged.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

We are a winery with great capacity of production. Although we have our own brand "Sonsierra" we also have capacity to bottle wines with other brands. Please, do not hesitate to request an appointment for the 1st of March and visit our winery. Please find some pictures of our winery in the following link <http://sonsierra.com/en/gallery> *Sonsierra Selección Tempranillo Red Wine. Young and authentic. An animated wine with great freshness and fruitiness. *Sonsierra Selección Viura White Wine. Fragrant and lively. A fruity white wine with a hint of citrus. *Sonsierra Selección Tempranillo Rosé Wine. Fresh and bold. Sonsierra's freshest, breeziest wine. *Sonsierra Crianza red wine. Balanced and well-rounded. A wine with agreeable hints of fruit and vanilla. *Sonsierra Reserva red wine. Noble and elegant. A wine that reveals seductively spicy notes. *Sonsierra Gran Reserva red wine. Aristocratic and enveloping. Long, silky and enveloping. *Sonsierra Crianza Vendimia Seleccionada red wine. Original and expressive. An original wine with a well-rounded mouth feel. *Sonsierra Tempranillo Blanco white wine Barrel Fermented. Aromatic and captivating. Sonsierra's most original white wine. *Sonsierra White wine Barrel Fermented. Intense and complex. Great aromatic intensity and balanced acidity *Androsela Semi Sweet. Delicate and suggestive. Subtle, attractive aromas. *Pagos de la Sonsierra Reserva Red Wine. Select and refined. A very special aged wine with great personality. *Perfume de Sonsierra Red Wine. Sublime and exclusive. The aroma of the Sonsierra landscape in a bottle

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

3.000.000€

Bodegas Taron

Organisation Name

Country	Spain
City	TIRGO
Street	CTRA. MIRANDA S/N
Website	www.bodegastaron.com
Organisation Type	Producer



Person

Name	GONZALO SALAZAR DE GURENDÉS
Email	gsalazar@bodegastaron.com
Job Position	Managing Director

Organisation Details

All our wines are made exclusively with grapes from our vineyards in one of the most famous *terroirs* in Rioja Alta, a district protected from the cold north winds by the Montes Obarenes and in whose soils we can find the secret which gives our wine the ideal qualities necessary for cask ageing. You can see photographs of our vineyards on our website www.bodegastaron.com

These lands are difficult to cultivate because you must show a great care on the vine so it could reach the ideal point of ripening. On the other hand, those cares are shown in our strong-personality wines, since we are the Rioja winery located farthest North.

All our wines are awarded with the top quality price-ratio mark in Peñín Guide and have obtained international awards in Decanter World Wine Awards, Concours Mondial de Bruxelles, International Wine Challenge, Tempranillos al Mundo, etc.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: DOCa Rioja wine

Our range of wines:

- TARON WHITE (Viura 100%)
- TARON ROSÉ, with a blend of white and red grapes unique in Spanish Rosé wines
- TARON TEMPRANILLO (Tempranillo 100%)
- TARON 4M (semi-crianza, 4 months of oak ageing) (91 pts Peñín Guide)
- TARON CRIANZA (12 months of oak-cask ageing)
- TARON RESERVA (made with our oldest vines, 14 months oak ageing). New Release: TARON CEPAS CENTENARIAS (93 Peñín points): flavourful, powerful and concentrated wine whose elegance captures the soul of the Tempranillo centenary vines, surviving the passing of time on our historic Rioja Alta terroir.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

1600000

BODEGAS VALDEMAR

Organisation Name

Country	Spain
City	OYON
Street	CAMINO VIEJO DE LOGROÑO, 24
Website	www.valdemar.es
Organisation Type	Producer

Bodegas Valdemar

Person

Name	ROBERTO ALONSO
Email	adedios@valdemar.es
Job Position	EXPORT DIRECTOR



Organisation Details

The best histories are always those we share; ours began over 125 years ago and has been written day by day by five generations of the same family. All have contributed their passion, their ideas and their personality to create what Bodegas Valdemar is today.

Each of them has transmitted their values and understanding of wine to the next generation.

Focusing always on the grapevine and on local varieties, we have searched for distinction based on the personality of the estate, consistently working with our own vineyards in Rioja Alavesa, Rioja Alta and Rioja Baja.

Our vineyards, as well as the wines coming from them, reflect Valdemar personality. We have single plots, such as Las Seis Alhajas or Las Canteras; prestigious vineyards, such as the Finca Alto Cantabria; or one of the most important of all of Rioja, Finca del Marquesado.

- Conde Valdemar was born with the spirit of joining tradition and innovation.
- Inspiración Valdemar is a commitment to working in microplots, using local Rioja grapes to create modern wines, differentiated from each other.
- Finca del Marquesado is the fruit of the third generation that discovered this stunning estate of over 35 years, origin of a wine that is as unique as the estate.
- Fincas Valdemar reflects our personality and our hallmark in different wine regions of origin, maintaining the essence of each area.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Bodegas Valdemar

Bodegas Valdemar is a family-owned company founded in 1889. Based in Rioja, it's managed nowadays by the family's 5th Generation. Working only with grapes from its own vineyards, its wines are present in approx. 60 countries all over the world. The wines combine always quality with a touch of innovation and are available under different brands, going from the flagship Rioja brand Conde Valdemar to the more surprising and premium Inspiración Valdemar and the new Finca del Marquesado and Fincas Valdemar ranges, each brand with its own personality and style.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

.- Diverse range of wines with different styles and regions (Rioja DOCa and Ribera del Duero D.O.) for different market segments / strategies .- Family owned company producing Estate Bottled wines with grapes from its own vineyards (300 Has.) .- Export-oriented and established company, present in approx. 60 countries. .- ISO Quality Certification .- Brand of the Decade and one of the 5 Best Rioja Houses in the last 25 years by Wine & Spirits (USA) .- 3 Wine Specta-

tor Top 100s with different styles and colours of wines .- Consistent quality and ratings.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

Bodegas VALENCISO

Organisation Name

Country	Spain
City	Ollauri
Street	Ctra Ollauri Najera 0,4
Website	www.valenciso.com
Organisation Type	Producer

Person

Name	Luis Valentin
Email	diegosantana@valenciso.com
Job Position	Chairman



Organisation Details

Bodegas VALENCISO was founded in 1998, when Luis Valentin and Carmen Enciso, decided to merge their last names and start a unique dream of producing a unique and single wine from Rioja Alta. Nowadays days, located in Ollauri in the heart of the tradition of Rioja, VALENCISO is committed in the vinification of unique elegant wines, expressing and showing the delicacy of the Northern Tempranillo.

VALENCISO express the elegance and the finesse of the Tempranillo due to their commitment with the whole vinification process which starts at the vineyards. 22 hectares of Tempranillo in clay calcarious soils in the Ollauri area, controlled under the sustainable viticulture practices, and also integrating biodynamic and organic practices to express the terroir of Rioja. All of our wines are fermented and sedimented in concrete vats and our reds are aged in French oak.

We produce every year around 100,000 bottles and we export to 38 markets, all of our distribution is done in HORECA and private clients, hence our winery reputation and profile worldwide.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Bodegas VALENCISO

We have a range of 3 wines, however most of our production is in our VALENCISO Premium red, all of our wines have awards and recognition in the international press, and also are distributed in the most prestige and renowned places in the globe

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

VALENCISO PREMIUM RED 2010: 100% Tempranillo from Rioja Alta, fermented in concrete and aged in French Oak, after the aging is stabilized in concrete vats before bottling. VALENCISO PREMIUM RED 2011: 100% Tempranillo from Rioja Alta, fermented in concrete and aged in French and Russian Oak, after the aging is stabilized in concrete vats before bottling. VALENCISO WHITE BARREL FERMENTED 2016: 70% viura and 30% White Grenache, from centenary vines, fermented and aged in Caucasic oak for 9 months. VALENCISO ROSADO FERMENTADO EN LIAS 2016: 100% Tempranillo, from "saigne" and fermented on the less.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

1000000

BODEGAS VALLEMAYOR, S. L.

Organisation Name

Country	Spain
City	Fuenmayor
Street	Carretera Logroño-Vitoria.38
Website	www.vallemayor.com
Organisation Type	Producer



Person

Name	Rafael Pérez González
Email	comercial@vallemayor.com
Job Position	CEO



Organisation Details

Bodegas Vallemayor S.L. is a family-owned winery with 5 generations of history located in Fuenmayor, into the geographic area of La Rioja Alta. We only elaborate high quality wines from our own 70 hectares of vineyards and from other 60 that we control in the area. In Vallemayor the traditional knowledge and the most modern technology are well-balanced in order to produce both a line of coupage wines and another of terroir wines that are the most accurate model of this land expression. We're under the protection of the D.O.Ca. Rioja.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: D.O.C. Rioja wines

VALLEMAYOR TINTO 15/16: Young red wine with a net, bright red purplish colour. The nose is intensively fruity with hints of liquorice that are peculiar to Tempranillo. VALLEMAYOR BLANCO 16: White young wine made from the excellent viura grapes from the family Pérez Foncea old vineyards with a 10% of Sauvignon Blanc. VALLEMAYOR ROSADO 16: Rose young wine made from the garnachas and tempranillos (50% and 50%) from family Pérez Foncea vineyards. VALLEMAYOR CRIANZA 14: A clean, bright wine; garnet with ruby-red hues and great intensity. VALLEMAYOR RESERVA 11: Very intense garnet-red with light brick rim, evidence of ageing in oak and good development. VALLEMAYOR GRAN RESERVA 10: The wine evinces great color intensity, a garnet-red with tawny hues that denotes ageing in oak and good development. COLECCIÓN VALLEMAYOR VIÑA ENCINEDA 14: A single-varietal Tempranillo wine made with grapes from "La Encineda". COLECCIÓN VALLEMAYOR VIÑA CERRADILLA 11: Made with grapes from 5 hectares of vineyards in "La Cerradilla" estate, with vines over 40 years old and a limited production of 4,000 kg of grapes per hectare. COLECCIÓN VALLEMAYOR BLANCO BARRICA 12: This wine is a rarity. The grapes come from Viura vines that are more than forty years old.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Due to the excellent quality/price relationship of our wines, several of them have been recommended with 4 and 5 stars in Peñín Guide year after year. Our Crianza 2011 has a double gold medal in the last San Francisco International Wine Contest and our Reserva 2007 a silver medal. Besides our wines have been prized and recommended by the prestigious Decanter magazine and by the Baja California University, in Mexico, among others. We have export experience, as long as we've been working with importers during the last 20 years. And nowadays we're looking for new importers in Europe, except UK, Asia and USA.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

2.000.000

BODEGAS Y VIÑEDOS HERAS CORDON, S.L.

Organisation Name

Country	Spain
City	FUENMAYOR
Street	Ctra. Lapuebla, km 2
Website	www.herascordon.com
Organisation Type	Producer



BODEGAS Y VIÑEDOS HERAS - CORDON

APARTADO N° 29 TLFN: (+34) 941 451 413 FAX: (+34) 941 450 265
CTRA. LAPUEBLA KM. 2 - 26360 FUENMAYOR - LA RIOJA - ESPAÑA
bodegas@herascordon.com - www.herascordon.com

Person

Name	Victor Zabalza
Email	export@herascordon.com
Job Position	export manager



Organisation Details

Family winery from Rioja Alta.

The Heras Cordon family tradition in wine production can be traced back to the end of the 19th century, when the family built the first cellars in their hometown of Lapuebla de Labarca in the Alaves area of the Rioja.

In those first years, the wine was for local consumption and was not bottled but, rather, was sold by the cask to customers in the area. It was produced in relatively small volumes for a low level of consumption. The production methods were very different from current techniques – the quality varying greatly from one year to the next. There were even some years in which the whole harvest was lost through diseases that were difficult to treat at that time.

At the start of the 1990s, a vineyard was purchased in Fuenmayor, a municipality in the Rioja. This was the ideal location for the construction of the new installations which the winery continues to use to date.

This construction began in 1995. Aiming to maintain traditional features, stones were bought for the construction of the winery from abandoned 19th century railway stations.

Later, a 2.5 tonne door was recovered and restored by a carpenter – who fitted new ironwork and hinges. This was to become the gateway into and hallmark of the winery. This door came from a derelict enclosed monastery in Segovia.

A 10 metre deep excavation was made in the warehouses to allow the aged and reserve wines to rest and mature.

Construction of the new installations concluded in 2001, the same year as the first HERAS CORDON wine was produced in the new installations – classified by the Regulatory Board as an excellent harvest and a vintage of the century.

There are fifty hectares on the property for the production of these great wines, plus the acquisition of the harvest from a further sixty hectares from local farmers who are assessed to ensure excellent grapes are obtained. All the vineyards are in two sub-areas of great prestige and high quality: Rioja Alta (Cenicero, Fuenmayor and Navarrete), and Rioja Alavesa (Laguardia, Elciego and Lapuebla de Labarca).

Later, in 2004, the “HERAS CORDON BOTTLER’S CLUB” was started: 142 customers receive their bottles in accordance with an annual consumption agreement, wherein they are allowed to use the installations and personalise their bottles.

At the end of 2005, a private restaurant (capacity: 50 people) and a function room (capacity: 30 people) were opened for the exclusive use of the winery and members of the bottler’s club.

The near future will see the opening of a warehouse to house the end product, a shop to sell wines and a small hotel with 8 rooms for customers and friends.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles**Producer company: DOCa Rioja Wine**

The Heras Cordon family tradition in wine production can be traced back to the end of the 19th century, when the family built the first cellars in their hometown of Lapuebla de Labarca in the Alaves area of the Rioja. At the start of the 1990s, a vineyard was purchased in Fuenmayor, a municipality in the Rioja. This was the ideal location for the construction of the new installations which the winery continues to use to date. This construction began in 1995. Aiming to maintain traditional features, stones were bought for the construction of the winery from abandoned 19th century railway stations. A 10 meters deep excavation was made in the warehouses to allow the aged and reserve wines to rest and mature. Construction of the new installations concluded in 2001, the same year as the first HERAS CORDON wine was produced in the new installations – classified by the Regulatory Board as an excellent harvest and a vintage of the century. There are fifty hectares on the property for the production of these great wines, plus the acquisition of the harvest from a further sixty hectares from local farmers who are assessed to ensure excellent grapes are obtained. All the vineyards are in two sub-areas of great prestige and high quality: Rioja Alta (Cenicero, Fuenmayor and Navarrete), and Rioja Alavesa (Laguardia, Elciego and Lapuebla de Labarca). Later, in 2004, the “HERAS CORDON BOTTLER’S CLUB” was started: 142 customers receive their bottles in accordance with an annual consumption agreement, wherein they are allowed to use the installations and personalise their bottles. At the end of 2005, a private restaurant (capacity: 50 people) and a function room (capacity: 30 people) were opened for the exclusive use of the winery and members of the bottler’s club. The near future will see the opening of a warehouse to house the end product, a shop to sell wines and a small hotel with 8 rooms for customers and friends.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

<http://www.herascordon.com/vinos/>

Additional Information**TOTAL VOLUME OF SALES (IN EUROS)**

2.000.000

BODEGAS Y VIÑEDOS ORTEGA EZQUERRO, S.L.

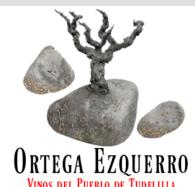
Organisation Name

Country	Spain
City	Tudelilla
Street	Plaza del Frontón, 3
Website	www.ortegaezquerro.com
Organisation Type	Producer



Person

Name	ANA ISABEL PELARDA
Email	export@ortegaezquerro.com
Job Position	Export Manager



Organisation Details

Bodegas y Viñedos Ortega Ezquierro was founded in 1989 when Carmelo Ortega, after several years of experience in the wine world and culminating the trajectory of his family, acquires a vintage and traditional rambling house located in the village of Tudelilla. **Carmelo Ortega** is nowadays the winemaker and owner of the winery. He has followed the trajectory began in 1896 by his great-grandfather, D. Quintín Ortega. The Ortega family is one of these **vine growers families who have learnt how to develop and imporve** with the new times; changing their philosophy of quantity and generous yields into **quality and low yields**.

Tudelilla is very well know in the DOCa Rioja as it is considered the "*outstanding quality island*" of Rioja Baja. This consideration is due to the singular features of the land and the soil in this area, called "La Pedriza de Tudelilla" and situated 650 meters high. The name in Spanish "Pedriza" means **stony ground, very poor soil and airy**.

!!! VERY IMPORTAN NEWS!!!!

Just before the 2017 harvest, the **Consejo Regular** approved the new categories of wines called: "**Vino de Pueblo**" (Wine from the Village). The are very proud to **announce** that:

1. Ortega Ezquierro is the **first winery registered** in this category.
2. You will be able to **taste our ORTEGA EZQUERRO Vino de Pueblo 2017**.

We hope you can **come to see and taste our Vino de Pueblo and the rest of the wines on the 28th February, 2018**.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Looking for importers of high quality Rioja wines - Buscamos distribuidores también en España

Our wines are situated in the medium price level but with a very high quality. We look for importer in almost all the world as we are a very young project and we are starting with or commercialization. Nuestros vinos están situados en el segmento medio de precios y en el segmento alto en cuanto a calidad. Nuestro proyecto es nuevo y por ello buscamos distribuidores en prácticamente toda España y el mundo.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Have you ever tasted a wine coming from this stony soil? Come and taste ours, it's worth. Han catado alguna vez un vino proveniente de cepas que crecen este tipo de suelo pedregoso? Visítennos y prueben los vinos, merece la pena.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

CONSERVAS VEGETALES HUERTA DE TORMANTOS

Organisation Name

Country	Spain
City	TORMANTOS
Street	CAMINO DE VALLE 14
Website	WWW.HUERTADETORMANTOS.ES
Organisation Type	Producer



Person

Name	JAVIER LAFUENTE ZUÑEDA
Email	jalazu@huertadetormantos.es
Job Position	PROPIETARIO



Organisation Details

We are a company placed in Tormantos (La Rioja). Its outstanding environmental characteristics generate a space of horticultural production of high quality. Until the end of 1980 our production was only to familiar consumption and it is in 1987 when we set up the firm of HUERTA DE TORMANTOS with the aim of keeping up forming and developing those products first demanded by local people mainly from Basque country. Adapting the traditional methods of seeds selection, growing and craft elaboration of raw material produced by ourselves, we elaborate our own products and now we are investigating the introduction of other new ones. Our products are aimed at all business sectors, but due to their gastronomic characteristics the particular gourmet is the one who comes to our place of production to make their purchases. Other marketing channels are shops, delicatessen and traditional markets. Our products are also in the menu of many top restaurants.

We offer: Products with a traditional elaboration, with raw material produced by ourselves and from high quality. Marketing help, depending on needs.

We are looking for: Commercial distribution, business agent, seller, possible customers in the European Union and all over the world, only **interested in quality products**.

Areas of Activity

FOOD

- Fresh fruits and vegetables

Cooperation Profiles

Producer company: Conservas Huerta de Tormantos

We are specialized in handmade vegetable preserved product, developed entirely by the company in a closed circuit: "from seed to table". Applying the traditional working methods in all our processes, achieving a sustainable balance with the environment. Canned handmade vegetables which consumption is orientated to families, HORECA, Ferry, gastronomic societies and professional associations that can use them as corporate gifts.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

OUR PRODUCTS ARE: CANNED OF FIRE-ROASTED PEPPERS Sweet- red and sweet- mixed (entreverado) peppers. Hot-red and hot- mixed peppers. Small peppers (piquillo). "Cristal" peppers. Sweet and hot crushed peppers. Big peppers "guindillón and crushed- big peppers. CANNED OF ARTICHOKE Artichoke hearts. Artichoke hearts with stems. Artichoke stems. CANNED OF TOMATO Fresh crushed tomato. Fresh whole tomato CANNED OF LEEKS The leeks can be of different diameters ONE OF THE BEST NON-PERISHABLE FOOD PRODUCTS FROM SPAIN- REPSOL GUIDE (FOOD AND DRINKS GUIDE). CERTIFICATIONS OF ARTISAN PRODUCT AND ARTISAN MANUFACTURER. WE ARE IN THE PROCESS OF IMPLEMENTATION OF THE ISO 22000, AND WE MEET ALL REQUIREMENTS OF TRACEABILITY (A.P.P.C.C.), ENVIRONMENT, OCCUPATIONAL RISK PREVENTION, ETC. PRODUCTS WITH A TRADITIONAL ELABORATION, WITH RAW MATERIAL

PRODUCED BY OURSELVES AND HIGH QUALITY. HANDMADE VEGETABLE CANNED, DEVELOPED ENTIRELY BY THE COMPANY "FROM SEED TO TABLE" IN A CLOSED CIRCUIT. WE HAVE THE FLEXIBILITY TO ADAPTING TO THE NEEDS OF CUSTOMERS, DISTRIBUTORS AND IMPORTERS IN TERMS OF PRODUCT VARIETIES, FORMATS, LABELING, AND OTHER INTERNATIONAL MARKET REQUIREMENTS. WEB PAGE IN VARIOUS LANGUAGE

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

600.000,00

D.O.5 Hispanobodegas

Organisation Name

Country	Spain
City	Madrid
Street	C/La Rabida 27
Website	www.hispanobodegas.com
Organisation Type	Producer



Person

Name	Morgan Da Cunha
Email	raquel.ruiz@hispanobodegas.com
Job Position	Export Manager Europe & Asia



Organisation Details

Hispanobodegas is an important wine producing group in Spain with its own wineries in the three most important Appellations in the country: Rioja, Ribera Del Duero, and Rueda. Our wine group has successfully developed a strategic focus on quality, variety, flexibility and innovation. At the core of our corporate mission is a respect for the history and traditions of each of our wineries and their respective regions. In keeping with our corporate mission we apply production and aging processes that preserve the unique personality supplied by the terroir of each of our wineries.

What makes our group a leader in wine making is the people. Our production teams are comprised of highly qualified people with an exceptional knowledge of viticulture and oenology. We also compliment the wine making process of each of our wineries by constantly insuring ensuring the highest quality controls (through certifications such as ISO, BRC, and IFS). The outcome allows us to produce and deliver an exceptional wine portfolio with a high degree of quality and personality.

Founded in 1988, Bodegas Valdelacierva is located in the heart of Rioja Alta wine producing region in the picturesque town of Navarrete, a very important stop on the “Camino de Santiago” of the Rioja Alta. 125 hectares of vineyards predominantly comprised of the Tempranillo grape variety, which are divided in small plots with vines that are between 25-130 years old from clay, sandy loam soils and clay-calcareous shingly soils. Grape selection process, wine-making and ageing are extremely careful and selective depending on the suitability of each type of wine. Innovation is one of the defining characteristics of this winery, which is constantly updating its technology and the pool of barrels. The winery has a young and dynamic character and is inclined towards the elaboration of modern wines, with the quality of the grape as protagonist and basis of the vinification concept, the wines come from selected vineyards of the localities of San Vicente de la Sonsierra, Briones, Baños de Ebro and Yécora.

Founded in 1972, Viñedos y Bodegas Gormaz is a winery with a long track record in the Ribera del Duero region, where it formed part of the first group of wine producers to receive official certification of Appellation. The philosophy of the winery is based exclusively in the respect to the typicity and personality marked by the “terroir”. The vineyard in which the Tinta Fina (tempranillo) grape variety predominates, is divided in more than 1,000 small states grouped in approximately 70 “parajes” (wine growing areas) located at an altitude between 845 and 960 meters, forming a great variety of microclimates, orientations and types of soil. It is one of the most antique wine growing areas of the country, where the 70% of the vines have an age of more than 80 years. The combination of our know-how, the careful cultivation, the harvesting and ageing methodology, our modern production facilities and our highly qualified team of technicians, enables us to produce highly expressive, unique and marked wines.

Founded in 1989, the Bodegas Garci Grande winery was built on top of old wine cellars which date back to the 14th century. The winery is located right in the heart of Spain’s Rueda wine producing region. This region is famous for the excellence of its white wines and the Verdejo grape varietal known for its expressiveness thanks to the region’s continental climate and the composition of their soils, rich in calcium and magnesium, stony and well aired and drained.

Taking production from 120 hectares, we elaborate wines with mainly of Verdejo varietal, And to a lesser extent of Viura and Sauvignon Blanc. Based on absolute respect for the typical characteristics of the terroir, the winery praises its wines in each of the stages of the process: the night grape harvesting and the application of the aging on lees at the end of the fermentation contribute to achieve wines of great personality, complex, intense, full of fruit aromas, unctuous and persistent aromas.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Group wineries: Rioja, Ribera del Duero & Rueda

Hispanobodegas is an important wine producing group in Spain with its own wineries in the three most important Appellations in the country: Rioja, Ribera Del Duero, and Rueda.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

ABOUT US Hispanobodegas is an important wine producing group in Spain with its own wineries in the three most important Appellations in the country: Rioja, Ribera Del Duero, and Rueda. Our wine group has successfully developed a strategic focus on quality, variety, flexibility and innovation. At the core of our corporate mission is a respect for the history and traditions of each of our wineries and their respective regions. In keeping with our corporate mission we apply production and aging processes that preserve the unique personality supplied by the terroir of each of our wineries. What makes our group a leader in wine making is the people. Our production teams are comprised of highly qualified people with an exceptional knowledge of viticulture and oenology. We also compliment the wine making process of each of our wineries by constantly insuring ensuring the highest quality controls (through certifications such as ISO, BRC, and IFS). The outcome allows us to produce and deliver an exceptional wine portfolio with a high degree of quality and personality. Founded in 1988, Bodegas Valdelacierva is located in the heart of Rioja Alta wine producing region in the picturesque town of Navarrete, a very important stop on the "Camino de Santiago" of the Rioja Alta. 125 hectares of vineyards predominantly comprised of the Tempranillo grape variety, which are divided in small plots with vines that are between 25-130 years old from clay, sandy loam soils and clay-calcareous shingly soils. Grape selection process, winemaking and ageing are extremely careful and selective depending on the suitability of each type of wine. Innovation is one of the defining characteristics of this winery, which is constantly updating its technology and the pool of barrels. The winery has a young and dynamic character and is inclined towards the elaboration of modern wines, with the quality of the grape as protagonist and basis of the vinification concept, the wines come from selected vineyards of the localities of San Vicente de la Sonsierra, Briones, Baños de Ebro and Yécora. Founded in 1972, Viñedos y Bodegas Gormaz is a winery with a long track record in the Ribera del Duero region, where it formed part of the first group of wine producers to receive official certification of Appellation. The philosophy of the winery is based exclusively in the respect to the typicity and personality marked by the "terroir". The vineyard in which the Tinta Fina (tempranillo) grape variety predominates, is divided in more than 1,000 small states grouped in approximately 70 "parajes" (wine growing areas) located at an altitude between 845 and 960 meters, forming a great variety of microclimates, orientations and types of soil. It is one of the most antique wine growing areas of the country, where the 70% of the vines have an age of more than 80 years. The combination of our know-how, the careful cultivation, the harvesting and ageing methodology, our modern production facilities and our highly qualified team of technicians, enables us to produce highly expressive, unique and marked wines. Founded in 1989, the Bodegas Garci Grande winery was built on top of old wine cellars which date back to the 14th century. The winery is located right in the heart of Spain's Rueda wine producing region. This region is famous for the excellence of its white wines and the Verdejo grape varietal known for its expressiveness thanks to the region's continental climate and the composition of their soils, rich in calcium and magnesium, stony and well aired and drained. Taking production from 120 hectares, we elaborate wines with mainly of Verdejo varietal, And to a lesser extent of Viura and Sauvignon Blanc. Based on absolute respect for the typical characteristics of the terroir, the winery praises its wines in each of the stages of the process: the night grape harvesting and the application of the aging on lees at the end of the fermentation contribute to achieve wines of great personality, complex, intense, full of fruit aromas, unctuous and persistent aromas.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

2.500.000

DESTILERÍAS RIOJANAS, S.L.

Organisation Name

Country	Spain
City	Agoncillo
Street	Avda. de Cameros, 55
Website	www.destileriasriojanas.com
Organisation Type	Producer



Person

Name	Daisy Chong
Email	info@destileriasriojanas.com
Job Position	Head of Marketing



Organisation Details

Our company DESTILERIAS RIOJANAS is specialized in the production of beverages on demand

Our **portfolio** includes a wide range of drinks:

- **Wines:** table wines, varietal wines, organic/bio wines, non-alcoholic wines, sweet wines...
- **Wine drinks:** sangria, vermouth, muscat...
- **Organic/bio:** wines and sangria.
- **Spirits:** vodka, gin, rum, brandy, pastis.
- **Liqueurs:** pacharan (sloe gin), aguardiente, orujo, fruit liqueurs.
- **Creams:** liqueur creams, anis cream.
- **Other drinks on demand.**

We are specialized in the production of beverages on demand: the winery department can provide a beverage to suit all the customer's requirements: alcohol content, sweetness, flavor, color, etc. Everyday we work to expand our catalog and ensure the best quality in our products.

The **flexibility** is one of our competitive advantages. We can adapt not only our drinks, but we also offer a wide range of packaging: bottles, cans, drums, bag-in-box, etc.

Our service is always oriented to the customer, all our means focused on fulfilling the requirements requested by the client, and **there is not small customers for us.**

We combine the traditional know-how with the modernity, flexibility and efficiency required by 21st-century markets.

Areas of Activity

FOOD

- Organic products

OTHER BEVERAGES

- Liquors, other

Cooperation Profiles

Producer company: Wines, sangria and drinks

• Wines: Red wines, White wines, Varietal wines, Organic/bio wines, Non-alcoholic wines, Sweet wines. • Wine drinks: Sangria, Vermouth, Muscat • Organic/bio: Wines and Sangria. • Spirits: Vodka, Gin, Rum, Brandy, Pastis. • Liqueurs: Brandy, Pacharan (sloe gin), Aguardiente, Orujo, Fruit Liqueurs. • Creams: Liqueur creams, Anis cream. • Other drinks on demand.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Destilerías Riojanas is the only company in La Rioja specialized in the marketing and production of wines and alcoholic beverages to customer requirements. DESTILERÍAS RIOJANAS FEATURES Varietals Certifications Bio/Eco Certificate Red Wine, White Wine, Rose White, Sangría. Products without alcohol Red Wine, White Wine. Own brands. "The customer decides which part of this process we can help you." Saporoski Vodka It is the result of the distillation of three cereals (rye, wheat and barley) which alcoholic graduation is corrected by the decalcified and demineralized water from La Rioja. G-Style Gin The G-Style gin is obtained by the distillation of juniper berries. Aromatised with a variety of spices as: coriander, nutmeg and basil; finishing with hints of orange and lemon zest. Apple and Peach liqueurs Refreshing schnapps that is produced by mixing alcohol with fruit or other flavours Sangría Summer drink elaborated with red Rioja wine and local fruits. Red Vermouth Aromatized red wine, a type of fortified wine flavoured with various botanicals. Muscat Sweet wine obtained from Alejandría mosto grapes and liqueur to increase to 15% Alc

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

5.800.000

DULCES EL AVIÓN

Organisation Name

Country	Spain
City	LOGROÑO
Street	C/PLANILLO I, POL. LA PORTALADA
Website	www.elavion.es
Organisation Type	Producer

Person

Name	PEDRO GONZALEZ-RIPA
Email	export@elavion.es
Job Position	EXPORT MANAGER



Organisation Details

Our company, DULCES EL AVIÓN, began the sweet-making activities in 1928 producing several types of toffees. To meet growing market demands, boiled sweets especially balsamic sweets were added to the range. After these other brands were created, as well as, our range of marzipans and fruits of Rioja specialities.

For almost 90 years, DULCES EL AVIÓN, has been producing candies using its very own artisan methods, faithfully following its values of QUALITY, INNOVATION and EXCELLENCE, as well as its on-going passion for growth and development. Our candies have different flavours and textures (toffees, chocolate-flavoured, hard and soft). They are gluten-free, healthy, and their quality assurance has nationally and internationally recognised certifications such as IFS and Superior Taste Award, among others.

Currently we sell our candies with different brands: Sintox, Zako's, Dongy, Rocky, el avión, etc. In our range of products you can find hard and soft candies, toffees, without sugar, marzipans from Soto supreme quality, mazaquitos covered in chocolate, maraschino cherries in chocolate and variety fruit covered in chocolate.

We have in these moments of our history, a strong commitment for the internationalization of our company. We are trying to be present in different countries worldwide.

Areas of Activity

FOOD

- Confectionery, biscuit, pastry

Cooperation Profiles

Producer company:

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

2.000.000

ELVIRA CASTILLO SERRANO (PAFRITAS)

Organisation Name

Country	Spain
City	Navarrete
Street	C/ Las Arenas, Pol. Ind. Lentiscares
Website	www.pafritas.es
Organisation Type	Producer

Person

Name	David García Castillo
Email	comercial@pafritas.es
Job Position	Export Manager



Organisation Details

Pafritas, was created in 1994 by a young and enterprising couple. It started off as a small family business and became bigger and bigger over the years. We are a family business that gives attention to detail in the production of our crisps.

They are a high quality product, Selected and deep-fried potatoes in the best olive oil and a pinch of salt with quality craftsmanship. Our crisps are thinly slices with a special cut.

We have differents flavours (paprika, garlic) and all of our ingredients are really natural.

Only use Potatoes, olive oil and mineral or marine salt in order to transform a raw potato to a crunchy, golden and tasty crisp.

Areas of Activity

FOOD

- Other

Cooperation Profiles

Producer company: Crisps

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

Our company are divided into two factories: Pafritas and Bikain (oil bottling company), through vertical integration, which allow us to get a high quality olive oil with a competitive price for this reason we offer a the best crisp with a competitive price. Using state-of-the-art technology and a controlled atmosphere, the special packaging of San Nicasio potato chips preserves the product to the maximum, which is up to six months from manufacture. The slow frying method at a low temperature used to prevent the formation of undesirable substances provides the best guarantee of integrity and quality while ensuring a uniform flavour and texture to Pafritas potato chips. Pafritas is fully aware of the vital importance of protecting the environment, because of this Pafritas has the carbon footprint

EMBUTIDOS ALVIC

Organisation Name

Country	Spain
City	AUTOL
Street	URB. CERRO SANTIAGO 1
Website	www.embutidosalvic.com
Organisation Type	Producer



Person

Name	ALBERTO CALVO
Email	administracion@embutidosalvic.com
Job Position	GERENTE

Organisation Details

Currently Alvic is starting to work to get certified in BRC and IFS. Flexibility in creating new products, prompt deliveries and direct contact with persons responsible for each department company. The Food Security is paramount in our values. Much of the manufacturing company located in Autol, is for the company MERCADONA. Experience in foreign trade, Alvic starts exporting in 2012, in countries like France, Germany, UK, Holland. As the factory located in Agreda launch exclusively to attack European markets. **The products currently available are:** Chorizo aired in different formats, Sweet and Spicy Chorizo string, Chistorra in different formats. Cured bacon entire piece, middle parts, strip and Sliced, Lomo cured whole piece and middle parts, Bridle whole cured piece and middle parts, Cured ham whole pieces, Ham centers, Block ham for slicing, Bacon entire piece, half pieces and sliced, Torpedo pepperoni for slicing, Torpedo for slicing sausage, Torpedo tunnel sausage with pepper, fine herbs, Provencal for slicing Iberian: Whole ham, Iberian ham Bait, Jamon Iberico bellota, Iberian Paleta bait, Palette Iberian acorn, Center for Iberian ham Bait, Bellota ham Center, Center for Iberian palette bait, Center for Iberian, am from acorn, Block ham for slicing, Lomo Iberico, Lomo Iberico de bellota, Iberian chorizo, Chorizo berico de bellota, Iberian sausage, Sausage Iberico de bellota. Embutidos Alvic is a family business founded in 1982, in 2007 the limited partnership was created. Currently Alvic consists of a company located in Autol (La Rioja) 1,500 m² and a new facility in Agreda (Soria) 3,500 m², altitude 1,000 m, which is beginning to manufacture and short / medium term more products are manufactured. The new facilities have enough to make enough products in many different formats and machinery. Also in these facilities have a wide range of slicing that our product range. We also tend to make products as customers request us, eg in France now a client we are doing a special sausage for him and that flexibility we have in the company many customers are interested. Embutidos Alvic markets its products under two brands: Alvic and Ibéricos Lasanta Mayor.

Areas of Activity

FOOD

- Meat products

Cooperation Profiles

Producer company: PRODUCTO CARNICO DE CALIDAD

Embutidos Alvic is a family business founded in 1982, in 2007 the limited partnership was created. Currently Alvic consists of a company located in Autol (La Rioja) 1,500 m² and a new facility in Agreda (Soria) 3,500 m², altitude 1,000 m, which is beginning to manufacture and short / medium term more products are manufactured. The new facilities have enough to make enough products in many different formats and machinery. Also in these facilities have a wide range of slicing that our product range. We also tend to make products as customers request us, eg in France now a client we are doing a special sausage for him and that flexibility we have in the company many customers are interested. Embutidos Alvic markets its products under two brands: Alvic and Ibéricos Lasanta Mayor.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

EMBUTIDOS DOMINGO ORTIZ MORENO, S.L.

Organisation Name

Country	Spain
City	NAVARRETE
Street	P.I. LENTISCARES, C/ LAS ENCINILLAS 3
Website	www.embutidosortiz.com
Organisation Type	Producer



Person

Name	JAVIER RABANOS
Email	export@embutidosortiz.com
Job Position	Export Manager

Organisation Details

EMBUTIDOS ORTIZ was born from a family tradition dedicated to the craft of Spanish charcuterie products making over four generations in La Rioja. The ORTIZ family trademarks of 'flavour and tradition' are reflected in the sausages exquisite quality and the company's cutting edge service.

Being BRC & IFS standards approved, we are currently exporting our charcuterie products in EU, Asia and Oceania thanks to our dynamic team committed to continuous improvement and focused on ensuring customer satisfaction, either with our brands or under Private Label.

We can outstand among our gluten-free and no artifical colorants product range: Fresh Chorizo Barbecue (free-additive), Fresh Chistorra, Chorizo Cular Vela, Chorizo Sarta (free-additive), Chorizo Pamplona, Saucisson, Fuet, Lomo, Jamón Serrano, Cabezada de Lomo; all of them suitable for either Free-service, Traditional Charcuterie shops, Delicatessen and Gourmet Stores, Food-service, Industrial formats...

Areas of Activity

FOOD

- Meat products

Cooperation Profiles

Producer company: CHORIZO (FRESH or DRY-CURED), CHISTORRA, SALCHICHON, FUET, JAMON SERRANO, LOMO, CABEZADA DE LOMO

At EMBUTIDOS ORTIZ we consider QUALITY in all our processes, from the purchase and selection of raw material, through the manufacturing process, to the delivery of a finished product. Even our service systems to our distributors and partners are designed with quality in mind. Being CHORIZO our main product range, gluten-free and with no artifical coloring, we offer many different varieties (free-additive for fresh or dry-cured chorizo) and presentations (piece, half-piece, slices, dices,...) to satisfy the most demanding markets and customers. As a complementary range among our charcuterie products, we outstand Salchichón (regular and sewn), Fuet, Jamón Serrano, Lomo, Cabezada de Lomo in different formats.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

We look forward to promoting business in already existing markets and more precisely, are very much interested in starting business within new markets such as Dom-Tom and Antilles, Korea, Austria, Czech Republic, Turkey, Hong Kong, among others.

Francisco Corres García

Organisation Name

Country	Spain
City	San Asensio
Street	Avda. de la Rioja, 28
Website	
Organisation Type	Producer

Person

Name	Francisco Corres García
Email	bodegacorresorive@yahoo.es
Job Position	Owner



Organisation Details

Franciso Corres García is the third generation of a family owned winery were we process yearly 200.000 kg. grapes from our own vineyards located in the villages of San Asensio and Briones.

We have plantations at different altitudes going from 440 meter to 680 meter above sea level.

We elaborate D.O.C. Rioja wines coming from following varieties: Tempranillo Tinto, Garnacha Negra & Mazuelo for the red wines, and from Viura and Tempranillo Blanco for our white ones.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: D.O.Ca. Rioja Wines

On the lookout for distributors on international markets

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

We commercialize two brands: Young wines: • CORRES-ORIVE white (100% Viura) • CORRES-ORIVE white (100% Tempranillo Blanco) • CORRES-ORIVE rose • CORRES-ORIVE red (100% Tempranillo) Signature wines: • FRAN CORRES white 100% Viura fermented in barrel + 6 months ageing in barrel • FRAN CORRES red 100% Tempranillo Negro malolactic fermentation in barrel + 12 months ageing in barrel

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

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Gelmer Wines

Organisation Name

Country	Spain
City	Logroño
Street	Lope de Vega esquina Fernan Caballero
Website	www.gelmerwines.com
Organisation Type	Producer



Person

Name	Maria Cerrolaza
Email	maria@gelmerwines.com
Job Position	Export Manager



Organisation Details

Since **1890**, we have vineyards within D.O. Ca. Rioja, in Entrena, Navarrete (Rioja Alta) and in the Iberian mountain range of Rioja. Nowadays it is the **fourth generation**, with a new life philosophy, **continues** with the **family wine-making tradition**. Taking care and preserving its **own vineyards in Rioja and in Tierra de Castilla (Toledo)** and who decides to market their own wine brands.

Low yielding vineyards. Manual harvest and selection of grapes in the field. Grapes chosen for their health and ripeness from our best vineyards.

We have two different ranges:

- **IREKUA:** *O. Ca. Rioja* with a cheerful structure and a very good quality. Some vineyards are within the **Biosphere Reserve** recognised by UNESCO in 2003, surrounded by bushes (rosemary, thyme), small floral shrubs, pine and oak trees. Old (30-70 years) and higher vineyards (Tempranillo, Garnacha and Graciano) of great respect and prestige within Rioja, located between 525-900 m of altitude.
- **VAL D'ECO:** *IGP Vino Tierra de Castilla*, which are made of **100% organic and vegan way**, also **certified by Bio-Siegel** (Germany). Our vineyards of 125 ha. are located 725-780 m. The terroir is characterised by a beautiful colour reddish earth, fruit of sediments with a stony-limestone terrain, ideal for the vine, as: Airén, Sauvignon Blanc, Tempranillo, Cabernet Sauvignon and Syrah. The wines are distinctive, both in taste and with a well-known structure.

Our wish: welcome, taste our wines and let express themselves on your palate :)

Areas of Activity

WINE

- D.O.Ca. Rioja wine

FOOD

- Organic products

Cooperation Profiles

Producer company: Gelmer Wines: D.O. Ca. Rioja wines | IGP Vino de la Tierra de Castilla, bio & vegan

We continue with the legacy received with a clear idea, to do something different, without forgetting our origin. Most modern wines, fruity and attractive to the palate, that allow to enjoy and invite to share. Our brands: 1) IREKUA wines are made with old and the mountains vines, as Tempranillo, Garnacha and Graciano, of Rioja. The result in the tasting is: elegant, modern and expressive wines of exceptional quality. 2) VAL D'ECO wines are 100% organic and vegan, also certified by Bio-Siegel (Germany). The result is: attractive, good quality, with its own well-known complexity. The range: Airén & Sauvignon Blanc, Sauvignon Blanc, Tempranillo, Barrica, Cabernet Sauvignon & Syrah. All details as the technical data sheets and the awards of each wine are in our website: www.gelmerwines.com

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

1) IREKUA wines from Rioja are intended for special shops, wine shops and for the HoReCa channel, such as restaurants and hotels. 2) VAL D'ECO wines are for wholesalers or importers who have or want to have organic and vegan products in their portfolio. Minimum order: one pallet/reference. Countries of interest: Germany, UK, Benelux, EEUU, Canada, Japan, Korea, Czech Republic, Poland We are looking IMPORTERS for a long term relationships to do a very good job together.

Additional Information**TOTAL VOLUME OF SALES (IN EUROS)**

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GRUPO SOLAR DE SAMANIEGO

Organisation Name

Country	Spain
City	Laguardia
Street	Carretera de Elciego, s/n
Website	http://www.solardesamaniego.com
Organisation Type	Producer



Person

Name	Juan Jose Alonso Vias
Email	jealonsov@solardesamaniego.es
Job Position	Business controller



Organisation Details

With half a century of history, Grupo Solar de Samaniego is a winery group with its own wineries and vineyards in two of the most recognized Denominations of Origin:

- * Bodegas Solar de Samaniego, in the D.O.Ca.Rioja,
- * Bodegas Durón in the D.O. Ribera del Duero.

Since 1980, it commercializes its product range through one of the biggest wine clubs in Spain: La Cofradía Solar de Samaniego. With more than 65,000 members, this unique wine club offers its members the opportunity to feel like a real winemaker, besides services and unique enotouristic proposals framed in our project "Beber Entre Líneas" (Drink Between the Lines). We carry our wines directly from our cellars to the final consumer, offering a wide range of product including premium wines, special collections, limited editions and more. ([Check in real time feedback from our Club Members](#))

We also commercialize three brands through the mass market sector in Spain, present in Carrefour, Alcampo, El Corte Inglés, DIA, Eroski, and more.

Villalba, Carranavaridas, Rioseco, Musco, Valcavada... are just a few of the names of the magnificent vineyards Solar de Samaniego owns around Laguardia. The main variety is Tempranillo, though some selected plots are planted with Graciano.

The best kept secret of our Bodega lies in *La Escobosa*. This plot of land is both extraordinary in its location (on the banks of the river Ebro) as in its history. Back in the 18th century, the celebrated fabulist Félix M^a Samaniego owned these lands. It was here, according to accounts of the time, where the writer spent a lot of his time and it must surely have been the inspiration for many of his fables (*The Fox and the Grapes*, *The Cicada and the Ant*, *The Dairymaid*). *La Escobosa* is undoubtedly one of the most unique spots in the whole of Rioja Alavesa and it is precisely this fact that led to the company, over 45 years ago now, to name its first wine *Solar de Samaniego*.

One of the main features of Solar de Samaniego is its typical 1970s dimensions.

The wine cellar has:

- Winemaking capacity for 2,000,000 kgs of grapes
- Cask ageing cellar for 1,125,000 litres.

Bottle ageing cellar for 1,300,000 bottles

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Grupo Solar de Samaniego

Benchmark in the Spanish Wine Club B2C business, we are a Rioja winery looking for international importers and are open to business proposals.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

Fully vertical integration: we own our vineyards, elaborate our wines, design our branding and commercialize our products. We are able to produce for other brands, and even take care of the packaging. Channels of distribution: - La Cofradía: our wine club (+65,000 members), - Mass Market: Carrefour, Alcampo, El Corte Inglés, DIA, Eroski, and more. - Restoration and hospitality We are part of a multinational Group present in many EU countries (France, Portugal and Italy) We are interested in the internationalisation of our product range and/or the production for third parties.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

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HIJO DE JOSE MARTINEZ SOMALO, S.L.

Organisation Name

Country	Spain
City	BAÑOS DE RIO TOBIA
Street	PLAZA MAYOR, 1
Website	www.martinezsomalos.com
Organisation Type	Producer



Person

Name	IVAN SAN MARTIN
Email	export@martinezsomalos.com
Job Position	EXPORT MANAGER



Organisation Details

Family owned company, founded in 1900, specialized in manufacturing Serrano Ham, Chorizo and other delicacies from the Spanish Charcuterie.

BRC and IFS Quality Certifications.

Currently exporting to more than 20 countries, in Europe and America.

Visit us at www.martinezsomalos.com

Areas of Activity

FOOD

- Meat products

Cooperation Profiles

Producer company: HIJO DE JOSE MARTINEZ SOMALO, S.L.

Producers of Traditional Spanish Charcuterie (Serrano ham, Chorizo, Salchichón, Lomo) Our last innovations, Dried Chorizo with Wine, Chorizo BBQ International Flavours, Paprika Ham, Chorizo IGP Riojano Visit us at www.martinezsomalos.com

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

BRC and IFC International Quality Certifications. Members of the CONSORCIO OF JAMÓN SERRANO ESPAÑOL Members of the CONSORCIO DEL CHORIZO ESPAÑOL Members of the IGP CHORIZO RIOJANO Our Barbecue Chorizo International Flavours was awarded in August 2016 by the International Union of Food Science and Technology as a recognition to our labor in producing traditional products combined with innovative ingredients. Used to deliver our products to retail chains and food service distributors in Spain and abroad.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

17000000

Industrias Cárnica El Rasillo SA - Grupo Montenevado

Organisation Name

Country	Spain
City	El Rasillo
Street	Calle san Mamés s/n
Website	www.montenevado.com
Organisation Type	Producer

Person

Name	Ulla Kruse
Email	ulla@montenevado.com
Job Position	Area Export Manager



Organisation Details

The Montenevado Group is one of the leading ham producers in Spain.

The history of Monte Nevado goes back to the end of the 19th century and continues for more than 100 years through four generations of experts in the production of Spanish Serrano ham.

In all this time we have advanced from a small village at the foot of the Guadarrama mountains to exporting our best products to the most competitive international markets from our plants in Carbonero El Mayor and El Rasillo. From the rudimentary original drying chambers of our great-grandfathers we have turned into a modern industry introducing all the technological innovations that improve the quality of our products but always taking special care to maintain the original flavours and aromas.

Today we have adopted the strictest quality control systems (ARICPC and ISO 9002, IFS, BRC) being the first brand of Serrano ham to obtain the "certificado de Especialidad Tradicional Garantizada". 40 % of our production are destined to our export to more than 35 countries.

Areas of Activity

FOOD

- Meat products

Cooperation Profiles

Producer company: Montenevado Group

Montenevado is one of the leading ham producers in Spain. The history of Monte Nevado goes back to the end of the 19th century and continues for more than 100 years through four generations of experts in the production of Spanish Serrano ham. In all this time we have advanced from a small village at the foot of the Guadarrama mountains to exporting our best products to the most competitive international markets from our plants in Carbonero El Mayor and El Rasillo. From the rudimentary original drying chambers of our great-grandfathers we have turned into a modern industry introducing all the technological innovations that improve the quality of our products but always taking special care to maintain the original flavours and aromas. Today Jamones Segovia has adopted the strictest quality control systems (ARICPC and ISO 9002, IFS, BRC) being the first brand of Serrano ham to obtain the "certificado de Especialidad Tradicional Garantizada". 40 % of our production are destined to our export to more than 35 countries.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Long cured, natural Serrano Ham 100% pure Iberico Bellota Ham Mangalica Ham

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

JULIO FERNANDEZ ALMAZARA HEJUL

Organisation Name

Country	Spain
City	GALILEA
Street	ALBERTO VILLANUEVA, 25
Website	http://hejul.com/
Organisation Type	Producer

Person

Name	Julio Fernández Santa Ana
Email	info@hejul.com
Job Position	Owner



Organisation Details

Spanish extra virgin olive oil producer.

We are a **traditional small** business. With our own oil mill we produce **high quality** olive oil extrated under low temperatures and only from mecanical techniques. Under the D.O.P. Aceite de La Rioja we have been recognized by different organizations and won several prices.

Areas of Activity

FOOD

- Olive Oil

Cooperation Profiles

Producer company: Olive Oil Producer

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

We elaborate a broad range of high quality products. Our olive oil is elaborated principally with Arbequina and Picual olives. We also provide a coupage olive oil. Our range of product go from a medium level to a top-on-the- range gourmet products.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

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KEL GRUPO ALIMENTARIO, S.L.

Organisation Name

Country	Spain
City	QUEL (LA RIOJA)
Street	CTRA. LR 281, KM 2
Website	www.kelgrupoalimentario.com
Organisation Type	Producer



Person

Name	MARIA RAMIREZ
Email	export@kelgrupoalimentario.com
Job Position	MANAGER



Organisation Details

The company produces high quality extra virgin olive oil organic and not organic. The variety of our extra virgin olive oil are arbequina, picual, arbosana and koroneiki.

In our lands we grow 600.000 olive trees. We control the fruit in the tree, the harvest and the elaboration process, because of this our extra virgin olive oil is very high quality.

The brands are LECTUS (D.O.P. OLIVES FROM LA RIOJA) and BONARBE.

Areas of Activity

FOOD

- Organic products
- Olive Oil

Cooperation Profiles

Producer company: EXTRA VIRGIN OLIVE OIL

KEL GRUPO ALIMENTARIO, S.L. produces high quality extra virgin olive oil. The varieties are ARBEQUINA, PICUAL, ARBOSANA and KORONEIKI.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

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Lácteos Martínez S.L.

Organisation Name

Country	Spain
City	HARO
Street	POL. IND. FUENTE CIEGA C/LOS NOGALES 55
Website	www.loscameros.es
Organisation Type	Producer



Person

Name	LAURA SANTAMARIA
Email	export2@lacteosmartinez.com
Job Position	EXPORT DEPARTMENT



Organisation Details

Lácteos Martínez- Los Cameros Cheese is a medium size family company (around 50 workers) founded in 1961 and located in the north of Spain in Haro (La Rioja).

Currently we are producing 2 million kg of cheese per year and exporting successfully up to 15 countries. As you can see in our web sites www.loscameros.es, www.quesocamerano.com we have a wide range of products as cheese blocks, wheels, wedges... of natural rind cheeses. We also have two PDO: PDO Camerano Goat cheeses and PDO Manchego Sheep cheese.

Our cheeses have natural rinds, rubbed with olive oil several times during its affinage process.

Areas of Activity

FOOD

- Cheese
- Olive Oil

Cooperation Profiles

Producer company: CHEESE

We keep using the traditional recipes of the founders with quality 100% natural raw materials, besides using natural rennet in the production of our products. Los Cameros brand is well-known for its natural rind cheeses. During the ripening process the cheese is brushed and rubbed several times with olive oil. The enzymes, released by the mould during the affinage and coupled with the olive oil, provide our cheeses the perfect bouquet.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

We have a wide range of products as cheese blocks or wheels of natural rind cheeses (Semicured Blended, Cured Blended, Cured Sheep, Aged Sheep cheese...). We also have two PDO Camerano Goat cheeses that are made with the milk from 11 goat farms in La Rioja. This year we have also introduced a new cheese with PDO Manchego. Our products have been recognized in several cheese contests. Six of our cheeses have been awarded in the World Cheese Awards 2017. This is the tenth consecutive year in which our cheese's quality is recognized in this important contest. We also produce two Extra Virgin Olive Oils, from Arbequina and Royuela varieties.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

12.000.000

TOTAL VOLUME OF SALES (IN EUROS)

12.000.000

MARQUES DE LA CONCORDIA FAMILY OF WINES SL

Organisation Name

Country	Spain
City	Cenicero
Street	Ctra. de Elciego s/n
Website	
Organisation Type	Producer



Person

Name	VALENTINA VIDAL
Email	vvidal@the-haciendas.com
Job Position	ACCOUNT MANAGER

Organisation Details

Marques de la Concordia Family of Wine is part of The Haciendas Company. Our wines come from the most prestigious wine regions in Spain: DOCa Rioja, DO Rueda, DO Arribes del Duero and DO Ribera del Duero. Currently we produce 5 Rioja brands, 4 of them which are traditional centenary Rioja brands including : Paternina, Rioja Santiago, Viña Alarde and Lagunilla.

But Marques de la Concordia - The Haciendas Company's offer goes beyond just high quality wine ... we combine **the finest Spanish wines** with a wide selection of **Iberian products (cheese and Iberic ham) and a luxury wine & spa 5* Hotel Hacienda Zorita and restaurants**. This way, we are able to have a 360 degrees view of a business that goes from wine making to creating the full Spanish experience.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Marques de la Concordia Family of Wines

Leading spanish wine group with 6 Wineries around Spain in the most Important Spanish wine regions

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

We are leaders in Rioja with four brands which are more than 100 years old. Our wines receive gold medals every year from many different international wine competitions. We work with big retailers around the Globe, like Metro, Albert Heijn (Ahold), Carrefour, Aldi... We have brands for different distribution Channels, Some are more indicated for HORECA and others are more suitable for Retail. We have been exporting to the rest of the world for more than 20 years now, with presence in more than 65 Countries. Nevertheless, we constantly keep searching for new opportunities in any corner of the world.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

3.692.995€

Muriel Wines

Organisation Name

Country	Spain
City	Elciego
Street	Ctra. Laguardia s/n
Website	www.murielwines.com
Organisation Type	Producer

Person

Name	Ana Isabel Barba
Email	ana.barba@murielwines.com
Job Position	export manager



URI

Organisation Details

Bodegas Muriel was founded in 1926 by Mr. José Murua in Elciego, northern Spain. His son Julián Murua return the family business in 1986 and nowadays the third generation is involved in the family business.

Our grapes are sourced in Rioja Alavesa when parcels are vinified separately.

We follow the traditional winemaking in order to achieve the best results in our quality wines. During the process our wines are aged in oak barrels and lying down in bottles.

Our wines show the characteristic aromas and flavours that come from our terroir and the exceptional microclimate in our region.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Rioja producer

on and off trade channels

Navarrsotillo Biodynamic & Organic Wines

Organisation Name

Country	Spain
City	Andosilla
Street	Valle Ulzama 2
Website	www.navarrsotillo.com
Organisation Type	Producer

NAVARRSOTILLO



**BIODYNAMIC
&
ORGANIC WINES**

Person

Name	Luis Serrano
Email	info@navarrsotillo.com
Job Position	Export Manager



Organisation Details

Navarrsotillo is a family-run winery located in Calahorra, La Rioja, Spain. The company was officially founded in 1995 by Andrés Serrano and Ramón Serrano, two brothers; joint the efforts of their family farms, in which they have been organically growing their products: fruit, vegetables and grapes during the last decades. In our diary work there is not room for chemical products as weed-killers, pesticides or phytosanitaries; because we firmly believe that the health of the soil is of paramount importance. For our clients, **Navarrsotillo** is synonymous of traditional and high quality agriculture.

All our wines are organic certified by European Regulations (EU), National Organic Program (USDA, USA) and Bio Suisse (Switzerland). Likewise our winery has ISO14001, IFS and BRC certifications. Finally, just to say we also get the certification of DEMETER for any of our wines.

Organic RIOJA DOC Wines

Nowadays, Navarrsotillo possesses over 100 hectares of organic vineyards divided up as follow: 70% Tempranillo Tinta, 10% Garnacha Tinta, 10% Mazuelo, 5% Graciano and 5% Tempranillo Blanca and Viura. Our current capacity is over 600.000 litres but we foresee to enlarge the facilities in next future. Likewise, we own an ageing room where, at present, we have over 1500 French/American oak barrels. We elaborate the whole range of Rioja DOC wines including Young Red, White, Rose and Pale Rosé; Crianza, Reserva and Gran Reserva as well as Author's Single Varietals Crianza and Reserva wines of Graciano, Garnacha and Mazuelo (**all suitable for vegans**). Our wines are exported to all over the world but principally in Western Europe, Asia, Japan, USA, Canada, etc

Areas of Activity

FOOD

- Organic products

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Biodynamic & Organic Certified Wines

Our family-run winery only produces high quality biodynamic & organic wines including young red, white and rose; Crianza, Reserva, Gran Reserva and Author's wines of noble Rioja varieties as Garnacha and Graciano.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Navarrsotillo is working with high quality levels and special process which are being certified by IFS, BRC and ISO 14001. Our production in Rioja is organic certified by EU regulations, USDA National Organic Program and BioSuisse. Likewise we also have DEMETER certification for our wines produced in Navarra region. Finally, please note all our wines are suitable for vegans which are being certified by Vegan Association at UK. We are searching new importers interested in high quality biodynamic and organic certified wines in Austria, Belgium, Denmark, Poland, Italy, Czech Republic, Balkan Republics, Hungary, Romania, Bulgaria, Russia, Belarus, Latvia, Lithuania, Estonia, EEUU, Canada, Mexico, South-America, Australia, China, Japan, Singapur, Taiwan, Malasya, South-Korea, etc. At last, but far from least, just to mention that our wines have been awarded with Gold Medals at Millesime Bio Wine Chanllenge, Mundus Vini, Concours Mondiale du Bruxells, etc.. Likewise our Magister Bibendi brand wines have been tasted at different wine magazines (Decanter, etc.) amount premium wines from Rioja with excellent scoring.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

1.500.000 Euros

OLIVESOIL ZEFIR S.L.

Organisation Name

Country	Spain
City	AGUILAR DEL RIO ALHAMA
Street	DEL MOLINO,23
Website	www.olivesoilzefir.com
Organisation Type	Producer



Person

Name	JULIAN LAUROBA
Email	julian@olivesoilzefir.com
Job Position	C.E.O.



Organisation Details

We're a young Enterprise who whants to sell the best quality about Olives oil Extra Virgin, and offer our Goods around the world.

Areas of Activity

FOOD

- Tinned vegetables
- Olive Oil

Cooperation Profiles

Producer company: OLIVE OIL VIRGIN EXTRA & ECOLOGICAL

- OILES OIL VIRGIN EXTRA - OLIVES OIL VIRGIN EXTRA ECOLOGICAL - SUNFLOWER OIL - SOYBEAN OIL - OTHERS OILS FOR HUMAN COMSUPTION

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

WE ONLY OFFER THE BEST QUALITY. WE ARE INTERESTED IN EXPORT ARROUND THE WORD OLIVE OIL VIRGIN EXTRA, AND ECOLOGICAL. SO WE WANT TO PARTNERS SITES IN ALL COUNTRYS TO SELL OUR GOODS.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

120.000€

RIBERE BRO INTEGRAL, S.A.U.

Organisation Name

Country	Spain
City	ALFARO
Street	Pol. Ind. La Llanada, s/n
Website	www.riberebro.com
Organisation Type	Producer

Person

Name	Miguel Angel Adán
Email	m.adan@riberebro.com
Job Position	Export Manager



Organisation Details

The Riberebro Group is the result of the integration of three Spanish brands of canned vegetables from La Rioja and Navarra accumulating over one hundred years of experience in the food industry. Riberebro exclusively manufactures and markets vegetables, a solid and strategic choice for future. The Group offer is built around naturalness: cultivated mushrooms (fresh and canned), vegetables and pulses. In 2011, Riberebro forged an alliance with Eurochamp, the mushroom producer from La Rioja (Spain). Currently, is among the **top three European mushroom companies**, and among the top ten in the world. Also is the **first manufacturer of canned mushrooms** in Spain.

Currently, Riberebro Group Markets are: Fresh and Canned Mushrooms and **Canned Vegetables**.

Areas of Activity

FOOD

- Tinned vegetables
- Fresh fruits and vegetables

Cooperation Profiles

Producer company: Riberebro

The Riberebro Group is the result of the integration of three Spanish brands of canned vegetables from La Rioja and Navarra accumulating over one hundred years of experience in the food industry. Riberebro exclusively manufactures and markets vegetables, a solid and strategic choice for future. The Group offer is built around naturalness: cultivated mushrooms (fresh and canned), vegetables and pulses.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

The Riberebro Group is the result of the integration of three brands of canned vegetables, pulses and mushrooms from La Rioja and Navarra in Spain (Gutarra, JA'E and Ayecue brands) accumulating over one hundred years of experience in the Spanish food industry. We work with different type of formats and sizes (industry, retail and foodservice), with both group and private labels and are IFS and BRC certified. <http://www.riberebro.com/home> <http://comerver-duras.com/nuestros-productos/>

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

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RIOJA TASTE S.L. (RIOVERDE/BOD.MARTÍNEZ LACUESTA)

Organisation Name

Country	Spain
City	LOGROÑO
Street	cTRA. eL cORTIJO KM3
Website	www.rioverde.es ; www.bodegamartinezlacuesta.com
Organisation Type	Producer

Person

Name	Marta Martin
Email	marta@riojataste.com
Job Position	Export Manager

Organisation Details

Rioja Taste S.L is the Export Office of two parent companies in different business. The Export Manager is employee of both companies. Not agent or broker.

Represents foreign business of Bodega Martínez Lacuesta S.A. , DOCA Rioja Wine and Vermouth producer. Founded in 1895 and one of the oldest wineries in Rioja. Owns 60 ha. of vineyards. We have a vast range from whites, roses and reds...8.000 barrels. (changing web and hoping soon english version). Still Family owned in fourth generation.

The second representing business is Comercial Rioverde S.A. which is the biggest Spanish business in Pickles marinated in Wine Vinegar. aperitives and salads. We also make private label to big chain supermarkets. Gluten Free and BRC and IFS Quality Certificate. 120.000 u production per day.

Please search : www.martinezlacuesta.com and www.rioverde.es

Areas of Activity

FOOD

- Tinned vegetables

OTHER BEVERAGES

- Liquors, other

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: SEARCHING FOR IMPORTERS

Rioja Taste as export department of both companies has a long experience in exporting wines, vermut and pickles all over the world. The Winery has been exporting since 1900 and the pickles company has been exporting for the last 30 years. Wines: our wines are not supermarket wines as they are a medium-high quality wines. Vermut is in another chanel. Wines interested in Europe importers Poland, Uk, Germany etc.Pickles: Our product is a supermarket chains product. Importers in USA and Europe. BRC and IFC Certifications.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

17 milloion euros for pickles company / 4 euros for Rioja Winery

Rioja Vega

Organisation Name

Country	Spain
City	Viana
Street	Carretera Logroño-Mendavia km 92
Website	
Organisation Type	Producer



Person

Name	Luis Miguel Soler
Email	ajubera@riojavega.com
Job Position	Sales Department

Organisation Details

The origins of this cellar, which date back further than the creation of the *Denominación de Origen* quality guarantee, have enabled it to preserve the word *Rioja* in its trademark. Rioja Vega is today one of the few wine cellars whose winemaking tradition dates back to the dawn of wine culture in this outstanding region. Those were the years when the French masters, fleeing from the phylloxera that ravaged their vineyards, chose these lands. They knew that proximity to the Ebro, poor soils and an excellent climate would produce exceptional wines.

During those years, Felipe Ugalde, took full advantage of the knowledge of these pioneers and in turn passed it on to his heirs. One hundred and thirty five years have passed and by continuing in the same vein, we have steadily gained wisdom, experience and knowledge by adapting to technological advances and research to be able to offer the range of wines we have today.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Winery

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGTHS

Winery founded in 1882 producing fine wines. BRC and IFS certificates. Selling in over 50 countries

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

6000000

RM Rioja Grupo Bodeguero

Organisation Name

Country	Spain
City	Laguardia
Street	San Pedro
Website	www.rmrioja.com
Organisation Type	Producer

Person

Name	Adrian Valle
Email	administracion@rmrioja.com
Job Position	Export Manager



Organisation Details

We are a dynamic and agile company dedicated to the wine world. We are able to give the most demanding customer service with the best ratio quality/price/service market.

Our bottling plants in Laguardia and Lapuebla de Labarca produce about one million bottles per month, so that give answers to any neccessity or quantity.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: RM Rioja

We produce high quality spanish and Rioja wines, we addapt to each customer needs, providing them with the exact wine he needs. We bottle with our or your own label, our design department plan the best solution for each client. Ask us for our catalogue, where you will find our variety.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

We are looking for an importer in all parts of the world, we can provide you with high quality wines at a very good price, let us show you what we can do! We have worked with companies in China, USA, Europe, different countries of Africa, Latam... so we can help you with all the documents Our main strenghts: - Control from the grapevine The quality of the grape is checked at the place of growth by the wine expert - Perpetual inventory Immediate quality service whenever you need it - Versatility Agility service for different needs - Customized solutions Design and registration of your own brand to International Mark - Comprehensive exportation service Design, formalities, paperwork and transport. - Customer satisfaction guarantee Quality and comprehensive service

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

7000000

Rulei Wines

Organisation Name

Country	Spain
City	Badarán
Street	Calle Herradero s/n
Website	www.rulei.es
Organisation Type	Producer

Person

Name	Adrián Moreno
Email	amoreno8989@gmail.com
Job Position	Owner



Organisation Details

Small family-owned winery that dedicates a selection of the best grapes from its 10 hectares of vineyards to produce unique and special Rioja wines.

These wines are really unique for 3 reasons: an unusual "terroir", a great antiquity in the vineyards and some unique varieties in Rioja.

Vineyards located in the heart of the Rioja Alta, at an altitude of more than 600 meters, in poor, well drained and with a great depth lands, formed by boulders of quartzites that demand the maximum expression of the vineyards.

50-year-old vineyards with tempranillo, cabernet-sauvignon, viura and chenin blanc varieties, and another 110-year-old vineyard of the Garnacha variety.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: Take care of your vines, and you will have the best wine.

After planting and cultivating our vineyards for decades, in 2011 we decided to give the maximum expression to our grapes, create authentic author wines. They are complex and special wines, which will provide the taster with unique sensations that are difficult to match in Rioja. In addition, they have been awarded multiple times since their first vintage.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

White wine: RULEI VIÑA BARRACALLO BLANCO FERMENTADO EN BARRICA 2012 Red wine: RULEI VIÑA BARRACALLO 2011 RULEI VIÑA BARRACALLO EDICIÓN ESPECIAL 2011 RULEI VIÑA BARRACALLO GARNACHA 2014

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

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TOBELOS BODEGAS Y VIÑEDOS

Organisation Name

Country	Spain
City	BRIÑAS
Street	CTRA. NACIONAL 124 KM,45
Website	www.tobelos.com
Organisation Type	Producer



TOBELOS
BODEGAS Y VIÑEDOS, S.L.

Person

Name	ELENA CORZANA
Email	ecorzana@tobelos.com
Job Position	SALES DIRECTOR



Organisation Details

Tobelos Bodegas y Viñedos is a careful project that was born with the new millennium. A singular construction of minimalist and innovative style that breaks with all the schemes of the classic and modern constructions. The winery is located on top of a hill, which offers stunning views of the vineyard, the Ebro valley and the mountains.

Our philosophy is based on reflecting the typicity of the Rioja Alta area in our wines, the terroir, pampering the quality of the grapes. We count on 40 ha of Tempranillo, Garnacha, Viura and Garnacha blanca. The vineyards are located in Briñas, Labastida and San Vicente de la Sonsierra, the coolest vineyards in Rioja, producing wine with an atlantic style.

Our portfolio counts on 5 wines: Tobelos white, Tobelos tempranillo, Tobelos garnacha, Tahón reserva and Leukade. A total of 200.000 bottles a year.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

Producer company: TOBELOS

In TOBELOS we are making quality wines of Rioja Alta. We only pick grapes from Briñas, Labastida and San Vicente de la Sonsierra, so with the new clasification of the DOCA Rioja our wines could be labelled as Rioja Alta wines and Rioja Alavesa. Wines on portfolio: Tobelos white (viura, garnacha blanca, sauvignon blanc), Tobelos tempranillo, Tobelos garnacha, Tahón reserva, Leukade (signature wine).

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

Our main domestic markets are Rioja and Basque Country, were Tobelos is a very reknown wine and much apreciated. We are exporting 50% of our production, and the main markets are UK, Switzerland and NY. In UK we sell to distinctive clients like The Wine Society and Fortnum and Mason. Also exporting to countries like Germany, Finland, Brazil, Venezuela, Belgium, France. We would like to sell in the USA (not NY), Mexico, Japan, China mainly. Main strength: high quality. Small producer Our wines are not in supermarkets or discounts. Exclusive brand. Instagram: bodegastobelos

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

1.200.000

Velilla 2006, s.l. (Bodega -Hotel Finca de los Arandinos)

Organisation Name

Country	Spain
City	Entrena
Street	Eduardo Barriobero, 4
Website	www.fincadelosarandinos.com
Organisation Type	Producer

Person

Name	Manuel Antoñanzas
Email	bodega@fincadelosarandinos.com
Job Position	export manager

Organisation Details

Family owned winery "terroir" driven. Making wines only with the grape fruit of 21 hectares (more than 50 vineyard plots) of very old vineyards that the company own, grown by sustainable values & practices (organic certification).

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

280.000 €

Vinedos de Alfaro S.A.

Organisation Name

Country	Spain
City	ALDEANUEVA DE EBRO
Street	Camino de los Agudos S/N
Website	www.vinedosdealfaro.com
Organisation Type	Producer



Viñedos de Alfaro S.A

Person

Name	Ana Fernández
Email	export@vinedosdealfaro.com
Job Position	Export Department



Organisation Details

A family Rioja winery producing boutique wines with grapes growing in the single estate with old vines. A natural daily care on our vineyard, picking up the grapes by hand, results into natural premium wines, limited collections of wines awarded worldwide with the best Value For Money. Aromatic, colourful, complex, powerful, fruity and highly concentrated on fruit our wines offer special sensations to customers never experienced before. Long life in bottle, elegant packaging and smart labels make these wines are well-known in different continents. Aged in French and American barrels, traditional winemaking process pressing by feet, harvests by hand and personal selection of grapes will turn into these RIOJA outstanding wines.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

FOOD

- Olive Oil

Cooperation Profiles

Producer company: D.O.Ca RIOJA (wines) and D.O.P RIOJA (extra virgin olive oil)

Red, Rose and white wines, made of tempranillo,graciano,garnacha and mazuelo grapes picked up by hand in our family old vines surrounding the winery. We also produce extra virgin olive oil, growing the olive trees around the winery. Boutique products made in a traditional artisan way to get the maximum quality,limited collections of worldwide awarded wines, the best Value for Money in international markets.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

The fact to have OWN grapes growing in a natural way in the old family vines makes we can harvest the maximum level of quality, undercontroling the daily care of exclusive grapes picked up by hand,selected in bunches and pressed by feet. We can offer well-known wines in terms of health, being well valued by vegan people and those who only mind the enviroment. The result is natural traditional wines made for exigent customers. Worldwide awarded due to the BEST VALUE FOR MONEY (Wine Enthusiast USA, Decanter, Mundus Vini, International Wine Challenge, Peñín Guide, Best RIOJA wine 2017, Best wines in China,). Continuous support to our distributors, promotions for customers and a family philosophy to offer any customer's need. Present in international markets, respect to the environment and natural products and the best offer of competitive boutique Rioja wines.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

1000000

Viña Ijalba S.A

Organisation Name

Country	Spain
City	Logroño
Street	Carretera de Pamplona km 1
Website	www.ijalba.com
Organisation Type	Producer



VIÑA IJALBA

Person

Name	Cristina Gutiérrez Ruiz
Email	cristinagutierrez@ijalba.com
Job Position	Export Manager



Organisation Details

"Viña Ijalba is a winery located in Northern Spain under the centenary appellation DOCa Rioja. We produce and market a wide range of organic wines. Apart from the traditional Crianzas & Reservas, the search for a distinctive aspect has marked our philosophy from the very beginning. Involves in different research projects to improve the cultivation and production of wines, we started the elaboration of wines coming from forgotten and neglected native varieties from Rioja, like Graciano, Maturana Tinta & Maturana Blanca, being the first winery in the world making single varietal form these varieties. From our 80 hectares of vineyards, we produced wines that are being currently exported to countries like USA, Mexico, Canada, UK, Germany, France, Switzerland, Denmark, Sweden, Norway, Poland, Hong Kong, or Japan among others. The extensive experience at an international level, is shown in our frequent presence in wine guides and specialized press and journals since 1993."

"Viña Ijalba has been awarded several times in different concourses like London, Paris, Montreal, Bourdeaux or Madrid. Throughout 2012, some of our wines have been awarded like our Ijalba Dionisio Ruiz 2010 & Ijalba Reserva 2007 by Decanter. Moreover, our Ijalba Graciano 2009 was awarded a golden medal by Millesimal Bio 2012 as well as our Ijalba Reserva Selección Especial 2005 for another golden medal as one of the best Tempranillos in the world! Recently two more of our wines got medal at Millésime Bio 2013: Solferino 2010 & Ijalba crianza 2010, a silver medal for our Ijalba Crianza 2010 by Decanter and a gold medal for our Dionisio Ruiz Ijalba-Maturana Tinta 2014 by Millésime Bio"

Areas of Activity

FOOD

- Organic products
- Olive Oil

WINE

- D.O.Ca. Rioja wine

Cooperation Profiles

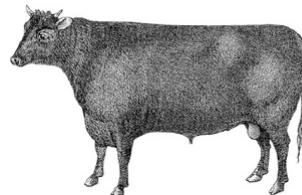
Producer company: Rioja companies: products offered

Organic and conventional wines under Rioja DOCa regulations. RECOVERD VARIETIES LIKE MATORANA BLANCA (THE ONLY WINERY IN THE WORLD IN MAKING THIS TYPE OF WINE) AND MATORANA TINTA (FIRST WINERY IN RIOJA IN ELABORATING IT) First winery elaborating organic varietal made of 100% Graciano organic grapes First winery vinificating organic varietal made of 100% Tempranillo Blanco organic grapes Olive oil produced in Rioja from organic farm olives.

Viñedos del Ternero S.R.L.

Organisation Name

Country	Spain
City	Haro
Street	Apartado de Correos 128
Website	www.elternero.com
Organisation Type	Producer



HACIENDA
EL TERNERO
RIOJA

Person

Name	Barbara Siblikova
Email	export@elternero.com
Job Position	Sales Department



Organisation Details

El Ternero wine-estate is a 250 hectares enclave of Castilla y Leon in the heart of Rioja Alta and its origins dates back to the 11th century. Our beautiful wine-farm is surrounded by the largest spruce pine forest in northern Spain and we count with 60 ha of vineyards. We are the only winery in Castilla y Leon with D.O.Ca Rioja.

We elaborate premium wines only with the best grapes from our own vineyards with the average age of vines 35 - 50 years in the most natural way possible (almost no use of chemical pesticides to grow grapes, low-yielding vineyards, hand-picking, no heavy manipulation etc.).

Hacienda el Ternero wines aren't the typical "Riojas". We have much cooler climate at our wine-farm at 650-700 MASL. This is the highest altitude for the production of Tempranillo and Viura in the whole DOCa. Our wines are kind of Atlantic "Riojas".

Drawing a straight line to the Basque coast, we are the closest Rioja cellar to the Atlantic ocean and we have a strong Atlantic climate influence here. This allows the grapes to ripen slowly, boost the flavor and aromatic qualities and enhance the acidity. The result are unique wines with their own personality that stay a bit apart from the rest of the wines from this appellation.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

2016 - 300.000€

VIÑEDOS RUIZ JIMENEZ

Organisation Name

Country	Spain
City	Aldeanueva de Ebro
Street	CARRETERA COMARCAL LR 115 KM43
Website	www.vinedosruizjimenez.es
Organisation Type	Producer



Viñedos Ruiz Jiménez

Person

Name	PATRICIA CERECEDA
Email	export@vinedosruizjimenez.es
Job Position	SALES DEPARTMENT



Organisation Details

After numerous generations dedicated to vine cultivation, in 1998 the Ruiz Jiménez family started to produce its own wines, searching the best quality.

Knowing that a good wine starts with the soil, the family cultivates 70 hectares of their own vines. All of them, organically cultivated and certificated through all the process. Using both traditional techniques as well as applying new natural techniques aimed at protecting the environment. .

Different kind of wines, whites, rosés, youngs, crianza, reserva and unique wines with special elaborations.

Areas of Activity

WINE

- D.O.Ca. Rioja wine

FOOD

- Organic products
- Olive Oil

Cooperation Profiles

Producer company: VIÑEDOS RUIZ JIMENEZ

We are an organic winery from Rioja. With our own organic vineyards we control all the process since the beginning, assuring the best quality for our wines.

COOPERATION OFFER, PRODUCTS YOU OFFER; ADDITIONAL INFORMATION & STRENGHTS

A wide range of organic wines, best quality wines and with a very good price-quality relationship. We export our products to more than 12 countries. Mainly in Germany, Switzerland, France... and also China, United States... We also produce organic olive oil from our olive trees.

Additional Information

TOTAL VOLUME OF SALES (IN EUROS)

840.000